

Date: May 16, 2007



**TO:** Board Members – Vancouver Park Board  
**FROM:** General Manager – Parks and Recreation  
**SUBJECT:** Vancouver Sport Strategy - Consultant Contract Award

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## RECOMMENDATION

- A. *THAT the Board award the contract to Citius Performance Corp/Pozitive Results Sport Strategies for services related to the development of the Vancouver Sport Strategy at a price not to exceed \$93,060.00;***
- B. *THAT no legal rights shall arise hereby, and none shall arise until the execution of the contemplated contract. The Board may rescind this resolution at any time up to the execution of the contemplated contract.***

## POLICY

Consultant contracts over \$30,000 must be approved by the Board.

## BACKGROUND

In November 2006, Council and the Park Board approved the development of a Vancouver Sport Strategy to be led and facilitated by the Board in conjunction with the sport community, sport tourism stakeholders and other groups. Subsequently, on February 27, 2007, Council approved the expenditure of \$150,000 within the 2007 operating budget for costs associated with development of the sport strategy.

## DISCUSSION

On April 27, 2007 a request for proposals and terms of reference were circulated to consultant firms and individuals known to work in the area sport policy and program development. Three proposals from consultant groups were received in response to the RFP, as follows:

<b>Consultant Group</b>	<b>Fee Offer</b>
Sunrise Solutions Inc	\$88,200
Citius Performance Corp/Pozitive Results Sport Strategies	\$93,060
JF Group in association with GDH Solutions and Blair McIntosh	\$148,506

Staff have reviewed the submitted proposals and recommend that Citius (Citius Performance Corp/Pozitive Results Sport Strategies) be retained. The evaluation process included a follow-up interview with the principals of the recommended proponent group to verify their capacity to undertake a project of this complexity within the stipulated timeline.

The recommendation is based on staff conclusions that:

- The Citius team has demonstrated knowledge and skills in relation to sport organization, facilitation of public processes and strategic development.
- Citius presents a comprehensive perspective of sport for all age groups, levels of ability and types of engagement.
- Citius is well-grounded in the British Columbian context, and articulates well how municipal level sport strategies can and should align with related strategies of senior governments.
- Citius will be responsive to staff direction to ensure that the project outcome will meet the needs of the City and the Park Board.

## **SUMMARY**

Staff recommend that the contract for the development of the Civic Sport Strategy be awarded to Citius Performance Corp/Pozitive Results Sport Strategies for a stipulated price of \$93,060.00, with the funding source to be the Council allocation of 2007 operating funds for this project.

Prepared by:

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