



Date: October 7th, 2011

TO: Board Members – Vancouver Park Board
FROM: General Manager – Parks and Recreation
SUBJECT: Cellular Installation Stanley Park Causeway

RECOMMENDATION

- A. THAT subject to Recommendation B,C,D and E the Board approve a 5-year lease with up to three additional 5-year extension terms with Globealive Communications Corporation to install two cellular antenna sites to be located in the Stanley Park causeway.***
- B. THAT the rent structure will be \$11,500 per site per annum for the initial 5-year term and subject to a rent review at the conclusion of the initial term and each of the three five year extension terms.***
- C. THAT all legal documentation is to be in a form which is satisfactory to the Director of Legal Services for the City of Vancouver and the General Manager of the Park Board.***
- D. THAT the General Manager be authorized to execute and deliver such documentation on behalf of the Park Board.***
- E. THAT no legal rights shall arise and no consents, permissions or licenses are granted hereby and none shall arise or be granted hereafter unless and until all contemplated legal documentation has been executed and delivered to all parties.***

BACKGROUND

Wireless communications continue to be one the strongest growth industries in all of Canada. To the end of June 2011 Canadian wireless phone subscribers numbered 25.1 million users. Each year Canadians place over six million calls to 9-1-1 or emergency numbers from their mobile phones.

Currently there are a total of six cellular installations located in the Stanley Park causeway and agreements are in place with Telus, Bell Mobility and Rogers each having two sites which are located on lamp standards throughout the causeway generating \$6,000 for each site per annum. The agreements are generally in effect for ten years with three five year extension options.

DISCUSSION

Globealive Communications Corporation otherwise known as WIND Mobile began operations in Toronto in 2009 and quickly expanded to Ottawa, Calgary, Edmonton and Vancouver. Providing mobile data and voice services WIND Mobile currently has 317,000 active subscribers throughout Canada.

WIND Mobile is seeking approval to install two sites along the Stanley Park causeway in order to improve the coverage area and provide service to their customers. The site installations would each house two antennae and would be erected on lamp standards (Fig 1.) virtually identical to the existing six sites located throughout the causeway and will have very little visual impact to motorists or pedestrians.

As part of WIND's application process the Ministry of Transportation that oversees the causeway right of way have provided WIND with preliminary approval for the installation and final approval is based on the board approving the recommendation being made by staff to enter into an agreement as outlined above.

On September 27th, 2011 staff met with the Services and Budgets Committee to request endorsement to present the Globealive proposal to the board for approval and the committee supported staffs recommendation.

Figure 1



SUMMARY

The installation of two additional cellular sites along the causeway will provide new revenue to the Park Board with very little impact to the visual environment along the causeway. Staff recommends the board approve the terms as noted above and permit the General Manager, in cooperation with the Director of Legal Services to enter into a formal agreement with Globealive Communications Corporation for the purposes of installing two cellular sites in the Stanley park causeway.

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