

**TO:** Park Board Chair and Commissioners

**FROM:** General Manager - Vancouver Board of Parks and Recreation

**SUBJECT:** 2017 Fees and Charges - Parks and Recreation

#### RECOMMENDATION

**THAT** the Vancouver Park Board approve changes to the Fees and Charges effective January 1, 2017, as summarized in the body of this report and detailed in Appendix A.

#### **POLICY**

The Park Board's policy on user fees and charges is summarized as follows:

- User fees and charges will be levied to recover all or a portion of overall operating costs.
- All fees and charges will be adjusted to accommodate changes in the marketplace and in operating and maintenance costs.
- The General Manager will have the authority to waive or reduce fees and alter fees for services, promotion purposes and to quickly establish fees for experimental services.
- Fees may be reduced for people with accessibility issues and their attendants, families, groups, frequent users, low priority times, promotions and marketing strategies.
- Each ice rink and indoor pool will include at least four hours of low-cost public sessions each week.
- Leisure Access Program (LAP) participants receive free access to public swimming and skating, and a reduction at Park Board fitness centres. Further reductions are available for Flexipasses, swim lessons and skate lessons as well as a minimum of one recreation program per community centre per session. Effective September 1, 2013, the LAP program also applies to fitness centres and programs managed by Community Centre Associations (CCA's) with the exception of Kerrisdale, Kensington, Killarney, Hastings, Hillcrest and Sunset Community Centres.
- Unless otherwise specified, fees are defined for age-based and family categories as follows:

Pre-school: 2 years of age and under
 Child: 3 to 12 years inclusive
 Youth: 13 to 18 years inclusive
 Adult: 19 to 64 years inclusive

Seniors: 65 years and up

o Family: 1-2 adults of the same household and their children.

To encourage family participation, each person in the family pays the child rate, subject to a two person minimum.

 An age-based fee structure will be maintained that provides the following general discounts from adult fees for recreation services:

youth and seniors: 30% discountchildren: 50% discount

#### **BACKGROUND**

It is a Park Board policy that fees and charges for Park Board services be established on a cost recovery basis and at market levels in circumstances where they are provided in competition with the private sector.

Fee increases were most recently approved by the Board in the winter of 2016, with most changes taking effect as of January 2016.

#### **DISCUSSION**

In preparing the recommended 2017 Fees and Charges, staff reviewed comparative market rates, operating costs, and considered impacts to customers. The proposed fees are detailed in Appendix A. All fees are proposed to cover the calendar year from January 1, 2017 through to December 31, 2017.

As described in the Park Board Fees and Charges Policy, a fundamental rationale for adjusting fees and charges is to ensure a reasonable recovery of associated operating costs. Park Board expenditures are comprised in large part by staffing costs. The annual costs associated with staffing are expected to increase by approximately 1.5% as a result of collective-agreement wage increases. In addition, many service areas will be impacted by inflationary increases on supplies and materials. As a result, an increase of 2% to all fees and charges formed the baseline for the proposed increases detailed in Appendix A. The following table lists areas in which a 2% increase to fees and charges have been proposed:

Fees with a proposed 2% increase					
Sports & Recreation	Flexipass Admission to pools, arenas & fitness centres Outdoor pool & arena rentals Kerrisdale Play Palace admission Racquet & tennis courts Sports fields	2%			
Sites, Attractions & Permits	Burrard Marina Special event & film permits Stanley Park miniature train regular admission VanDusen & Bloedel regular admission				

Exceptions to the general 2% increase are further discussed below.

#### **Indoor Pool Rentals**

Rental charges at Park Board indoor pools will be increased 4% in 2017. A review of the competitive marketplace for indoor pools has shown that Park Board rental charges are lower than other competitors in the lower mainland. The 4% proposed increase will still offer an excellent value to our user groups, while helping to offset the increasing costs for materials and supplies to operate these facilities.

#### **Parking**

Parking rates are reviewed on a lot by lot basis to ensure that prices are comparable to competing lots in the geographical areas, while also ensuring prices remain at a reasonable level to not impede users of Park Board facilities and attractions. By keeping rates competitive, parking spaces are more likely to remain available for users of Park Board facilities, rather than being taken up with nearby residential visitors or customers of local business.

Hourly fee rates vary depending on lot location and in some cases time of year. Full details on proposed changes to hourly rates can be found in Appendix A. In general, an increase of \$0.25 to the hourly rates at the majority of Park Board lots has been proposed. The resulting hourly rates range from \$1.50 to \$3.50 and remain the lowest of comparable lots, which have hourly rates ranging from \$4.50 - \$7.50.

Daily fee rates also vary depending on lot location and in some cases time of year. Full details on proposed changes to daily rates can be found in Appendix A. In general, an increase of \$2 to the daily rate at the majority of Park Board lots has been proposed. The resulting average daily rate of \$13.00 remains the lowest of comparable lots, which have daily rates ranging from \$15 to \$24 per day.

Monthly parking is available at select Park Board locations. 2017 proposed rates range from \$148/month to \$200/month depending on the location, with increases ranging from \$23/month to \$27/month. The comparable competing lots in the same geographic area of these lots range from \$222/month to \$381/month. Full details of all proposed changes can be found in Appendix A.

#### Pitch & Putt golf

For 2017, a new seven-days-a-week pricing structure is proposed, resulting in no pricing variability due to the day of the week or the time of day. This new pricing structure, the first change since 2012, extends existing Youth and Senior discount pricing currently available on weekdays to weekends and holidays.

Proposed rate increases are required to recover a portion of the increasing operating costs, while keeping rates affordable to continue to promote the game of golf in Vancouver. The pricing proposed increases fees by 4.8% (\$0.62) to \$13.57 for Stanley Park (SP) Pitch and Putt and Queen Elizabeth (QE) Pitch and Putt courses, and by 7.0% (\$0.86) to \$13 for the Rupert Park (RP) Pitch & Putt course.

Historically RP Pitch & Putt rates reflected that the course operated as a 17-hole course. With repair work now complete, RP operates as a full 18-hole course and so the above noted

rate increases will more closely align RP fees with the rates at SP and QE. A full schedule of proposed prices can be found in Appendix A.

#### Championship Golf

Revenues generated at championship golf courses remain an integral part of the Park Board's operating budget. As competition from other municipalities and private courses increases, the Park Board faces pressure to maintain its player base. The majority of prices have remained unchanged since new rates went into effect on January 1, 2015. For 2017, it is recommended to maintain existing rates, with an exception which will see an increase to all winter rates by \$1. Winter rates have remained unchanged for over 5 years. A full schedule of proposed prices can be found in Appendix A.

#### **Stanley Park Miniature Train**

The Stanley Park Miniature Train hosts three themed holiday events during the year: Easter Train, Ghost Train, and Bright Nights. 2017 pricing recommendations reflect other competing events and the value to the public of the various event experiences.

While investments have been made in the Bright Nights event in 2016, there is no recommended increase to pricing for this event in 2017. This event remains a popular event, and serves as a major fundraiser for the Burn Fund.

Investments have been made to the Ghost Train to bring it to the same calibre of event as Bright Nights. As a result, pricing proposed for 2017 aligns all age categories with Bright Night pricing, resulting in a \$1 increase to all categories.

As the Easter Train event experience is refined by staff, a flat \$6 pricing strategy is proposed for 2017. This represents a reduced fee for many age categories and is intended to increase visitors, to effectively gauge the interest in this event, and to assist in designing the event to be suitable for the demographic that attends. A full schedule of proposed prices can be found in Appendix A.

#### VanDusen Festival of Lights

Investments made to improve the customer experience, including the addition of attractions and interactive activities, have been reflected in the proposed pricing for Festival of Lights in 2017. Prices will increase by \$1 for all age categories, with the exception of Children (4-12 years), which will increase by \$0.50. A full schedule of proposed prices can be found in Appendix A.

#### VanDusen Garden & Room Rentals

Commercial rental rates will be increased 2%. To reflect the competitive marketplace for charity and non-profit events, and the review completed by staff of pricing strategies at similar venues, discounts applicable to charity and non-profit groups will be reduced from 50% to 37% for 2017.

A full schedule of proposed prices can be found in Appendix A.

#### 2017 Operating Budget Impact of Fee Increases

The revenue increases generated by the proposed fee changes have been incorporated into the 2017 Proposed Operating Budget as detailed in the following table:

	2017	Proposal
(expressed in \$ 000's)	Fees (\$)	Fees (%)
Recreation (User Fees, Flexipass, etc)	354	2.0%
Golf revenue	103	1.1%
Marinas	65	2.0%
VanDusen Gardens	133	4.0%
Stanley Park Mini Train	36	2.4%
Bloedel Conservatory	12	2.0%
Parks & Recreation program revenue Total	702	3.0%
Parking revenue	645	9.9%
Cost recoveries, grants & donations	0	
Revenues Total	1,347	2.5%

#### **SUMMARY**

It is Park Board policy that fees and charges for Park Board services are established on a cost recovery basis and at market levels in circumstances where they are provided in competition with the private sector.

The proposed changes for the 2017 Fees and Charges (detailed in Appendix A) are consistent with Park Board policy and reflect a careful consideration of the market and customer impacts.

The revenue increases generated by the fee increases proposed in this report have been incorporated into the 2017 Proposed Operating Budget and contribute more than \$1.3 million toward increased costs of providing parks and recreation services for 2017.

General Manager's Office Vancouver Board of Parks and Recreation Vancouver, BC

Prepared by:

Steve Jackson, Director, Financial Planning & Analysis

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# **Vancouver Board of Parks and Recreation**

## **Proposed 2017 Fees & Charges**

**APPENDIX A** 



www.vancouverparks.ca

To be considered for Approval

Special Meeting of the Vancouver Park Board on December 6, 2016

#### **POLICY**

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Each ice rink and indoor pool will include at least four hours of low-cost public sessions each week.

Leisure Access Program (LAP) participants receive free access to public swimming and skating, and a reduction at Park Board fitness centres. Further reductions are available for Flexipasses, swim lessons and skate lessons as well as a minimum of one recreation program per community centre per session. Effective September 1, 2013, the LAP program also applies to fitness centres and programs managed by Community Centre Associations (CCA's) with the exception of Kerrisdale, Kensington, Killarney, Hastings, Hillcrest and Sunset Community Centres.

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Seniors: 65 years and up

Family: 1-2 adults of the same household and their children.

To encourage family participation, each person in the family pays the child rate, subject to a two person minimum.

An age-based fee structure will be maintained that provides the following general discounts from adult fees for recreation services:

## Flexi Pass

	APPROVED	PROPOSED			
Effective Date	Sep 1, 2015	Jan 1, 2017	\$ Change	% Change	
Applicable Tax Rate (Reference Only)	5.0%	5.0%			
Adult					
1 month	45.28	46.18	0.91	2.0%	2017 Fees Discussion:
3 month	120.05	122.45	2.40	2.0%	Rates are set to increase by 2% across
12 month	382.67	390.32	7.65	2.0%	•
Youth					all product lines to compensate for
1 month	31.70	32.33	0.63	2.0%	increasing costs associated with the
3 month	84.05	85.73	1.68	2.0%	program
12 month	267.86	273.21	5.36	2.0%	
Senior					Increase is consistent with rate
1 month	31.70	32.33	0.63	2.0%	increases seen in previous years.
3 month	84.05	85.73	1.68	2.0%	
12 month	267.86	273.21	5.36	2.0%	
Child					
1 month	22.64	23.09	0.45	2.0%	
3 month	60.05	61.25	1.20	2.0%	
12 month	191.33	195.16	3.83	2.0%	
10-visit Pass					
Adult	46.86	47.79	0.94	2.0%	
Youth	33.52	34.19	0.67	2.0%	
Senior	33.52	34.19	0.67	2.0%	
Child	23.62	24.09	0.47	2.0%	
Diagonata					

#### Discounts:

LAP Program - 50% of applicable rate (excludes 10 admission visit pass)

Corporate Discount - 25% (minimum of 10 members)
Single Admission - groups of 10 or more - 25%
Target Fitness for CoV employees - 44%

#### Fee Comparisons (no 5% GST)

Fee Comparisons (no 5% GST)		
Adult 10-Visit Pass		
Vancouver	46.86	47.79
Burnaby	54.80	
North Vancouver	54.80	
Richmond	44.00	
Surrey	55.71	
West Vancouver	63.45	
Adult 1-Month Pass		
Vancouver	45.28	46.18
Burnaby	54.80	
North Vancouver	61.80	
Richmond	47.00	
Surrey	63.10	
West Vancouver	79.50	
Adult 12-Month Pass		
Vancouver	382.67	390.32
Burnaby	395.40	
North Vancouver	369.44	
Richmond	296.00	
Surrey	462.14	
West Vancouver	440.25	

## **Pools Admission**

	FEE RATE ANA	`	ing Taxes)	
Effective Date	APPROVED Sep 1, 2015	PROPOSED Jan 1, 2017	\$ Change	% Change
Applicable Tax Rate (Reference Only)	5.0%	5.0%		
General Admission				
Adult	5.86	5.98	0.12	2.0%
Youth	4.19	4.27	0.08	2.0%
Senior	4.19	4.27	0.08	2.0%
Child	2.95	3.01	0.06	2.0%
Family (minimum two child rates)	at child rate	at child rate		
Pre-schoolers (accompanied by Adult)	FREE	FREE		
<u>Discounts:</u>				
Low cost Swims - 50% of GA Rates				
LAD Admission Poto Free Public Swim				

**Drop-in Fee Comparisons (Pools, Arenas, Fitness Centres)** 

Sauna/Whirlpool only (pool closure) - 50% of GA Rate

LAP Admission Rate - Free Public Swim

Vancouver	5.86	5.98
Burnaby	6.09	
North Vancouver	6.09	
Richmond	5.29	
Surrey	6.19	
West Vancouver	7.05	

## **Pool Rentals**

	<b>FEE RATE ANA</b>	ALYSIS (Exclud	ling Taxes)		
	APPROVED	PROPOSED			
Effective Date	Sep 1, 2015	Jan 1, 2017	\$ Change	% Change	
Applicable Tax Rate (Reference Only)	5.0%	5.0%			
INDOOR POOLS - GENERAL RENTAL	(Hourly Rates)				
50M Pools 50m Tank	331.24	344.49	13.25	4.0%	
Lane	42.00	43.68	1.68	4.0%	2017 Fees Discussion:
Section Rates	110.76	115.19	4.43	4.0%	Market analysis has shown that Park
Diving Tanks	110.76	115.19	4.43	4.0%	Board pool rental rates are lower than
Teach Tank (Staff extra)	24.38	25.36	0.98	4.0%	the competition.
Lecture/Party Room	25.05	26.05	1.00	4.0%	
· ·	20.00	20.03	1.00	4.070	As costs to maintain pools has
Kensington					increased due to the inflation of supply
Full Tank	94.24	98.01	3.77	4.0%	costs, and staffing costs, Staff have
Shared Use (1/2 Tank)	52.24	54.33	2.09	4.0%	proposed an increase of 4% for all
Templeton					indoor pools.
Teach Tank (Staff extra)	24.38	25.36	0.98	4.0%	macor pools.
,	200	20.00	0.00		Outdoor pool pricing will be increased
School Rentals - Special					
Templeton and Lord Byng	65.19	67.80	2.61	4.0%	by 2%.
(Staff Extra)					
All Other Pools					
25m Tank (staff extra)	125.81	130.84	5.03	4.0%	
Lane	21.24	22.09	0.85	4.0%	
INDOOR POOLS - BLOCK RENTALS					
50M Pools	4 575 00	4 000 00	00.00	4.00/	
1/2 day	1,575.00	1,638.00	63.00	4.0%	
Full day	3,150.00	3,276.00	126.00	4.0%	
ALL OTHER POOLS					
1/2 day	675.00	702.00	27.00	4.0%	
Full day	1,350.00	1,404.00	54.00	4.0%	
OUTDOOR BOOLS, OFNERAL BENT	A1. (11	- \			
OUTDOOR POOLS - GENERAL RENTA	AL (Hourly Rates	<u>s)</u>			
Kitsilano Pool Pool	882.90	900.56	17.66	2.0%	
	117.95	120.31	2.36		
Lane 137.5 m	117.95	120.31	2.30	2.0%	
Second Beach					
Pool	553.76	564.84	11.08	2.0%	
Lane 50m	41.38	42.21	0.83	2.0%	
New Brighton					
Pool	331.24	337.86	6.62	2.0%	
Lane 25 m	21.24	21.66	0.42	2.0%	
Manla Craya					
Maple Grove Pool	331.24	227.06	6.60	2.00/	
FOOI	331.24	337.86	6.62	2.0%	
OUTDOOR POOLS - SWIM CLUBS (Ho	ourly Pates)				
(Vancouver-based clubs registered with					
Kitsilano Pool	C.IIII				
Pool	129.33	131.92	2.59	2.0%	
Second Beach	123.33	131.32	2.03	2.0 /0	
Lane	16.57	16.90	0.33	2.0%	
New Brighton	10.01	10.50	0.00	2.070	
Lane	8.52	8.69	0.17	2.0%	
250	0.02	0.00	0.17	2.070	

Discounts:

Block Rentals-discount over hourly rates: 4hrs 20%; 8hrs 25%; 12hrs 30%

## **Pools - Clubs and Programs**

(Vancouver-based Clubs registered with Swim BC)

	FEE RATE ANA	ALYSIS (Exclud	ing Taxes)	
	APPROVED	PROPOSED		
Effective Date	Sep 1, 2015	Jan 1, 2017	\$ Change	% Change
Applicable Tax Rate (Reference Only)	5.0%	5.0%		
INDOOR POOLS - SWIM PROGRAMS/CL	UBS - RENTALS	<u> </u>		
Prime Time 50M/8 Lanes/Hour	400.05	440.40		4.007
Pool	136.65 17.40	142.12 18.10	5.47 0.70	4.0% 4.0%
Lane Non-Prime Time 50M/8 Lanes/Hour	17.40	18.10	0.70	4.0%
Pool	33.20	34.53	1.33	4.0%
Lane	4.35	4.52	0.17	4.0%
Prime Time 25M/8 Lanes/Hour VAC				
Pool (21M/25M section)	69.85	72.64	2.79	4.0%
Lane	8.95	9.31	0.36	4.0%
Non-Prime Time 25M/8 Lanes/Hour VA Pool	20.90	21.74	0.84	4.0%
Prime Time 25M/6 Lanes/Hour	20.90	21.74	0.04	4.0 /
Pool	43.75	45.50	1.75	4.0%
Lane	7.35	7.64	0.29	4.0%
Non-Prime Time 25M/6 Lanes/Hour				
Pool	21.70	22.57	0.87	4.0%
Lane (shared use)	6.15	6.40	0.25	4.0%
Diving Tank Dive Tank Prime Time/Hour	34.50	35.88	1.38	4.0%
Dive Tank Frime Time/Hour	17.15	17.84	0.69	4.0%
Dive rank won't hime thine, near	11.10	17.01	0.00	1.070
INDOOR POOLS - SWIM PROGRAMS - L Adult	<u>ESSONS</u>			
30 min. Class	8.00	8.32	0.32	4.0%
40-45 min. Class	9.60	9.98	0.38	4.0%
Red Cross/School (no GST/HST)			2.22	4.00/
30 min. Class	5.50	5.72	0.22	4.0%
40-45 min. Class Bubbles/Water Babies	6.25	6.50	0.25	4.0%
30 min. Class (no GST/HST)	6.25	6.50	0.25	4.0%
Agua Totems (no GST/HST)	249.35	259.32	9.97	4.0%
Aqua Tillicums (no GST/HST)	210.55	218.97	8.42	4.0%
Red Cross - Leadership Courses	5.95	6.19	0.24	4.0%
Lifesaving - Leadership Courses	5.95	6.19	0.24	4.0%
LSS Re-Certification	34.70	36.09	1.39	4.0%
Private Lessons Adult	33.55	34.89	1.34	4.0%
Children/Youth (no GST/HST)	27.20	28.29	1.09	4.0%
Semi-Private Lessons	•			
2-3 Adults	18.90	19.66	0.76	4.0%
2-3 Children (no GST/HST)	16.00	16.64	0.64	4.0%
No GST charged on children's program	s/lessons			
Child Care (no GST/HST)				
VAC Childcare drop in admission	5.20	5.41	0.21	4.0%
VAC Childcare strip tickets	41.60	43.26	1.66	4.0%
Fee Comparisons				
Lane Rentals				
Park Board - 50M - Prime time (clubs rat	e 17.40	18.10		
University of British Columbia	35.00			
Lessons - Child (30 minute)				
Park Board	5.50	5.72		
City of Richmond	6.30			
City of Burnaby	5.55			
Private Lessons - Child (30 minute)				
Park Board	27.20	28.29		
City of Richmond	33.10			
City of Burnaby	27.25			

#### 2017 Fees Discussion:

Swim club and swim program rates are proposed to increase by 4% consistent with rates proposed for indoor pool rentals.

## **Fitness Centres**

FEE RATE ANALYSIS (Excluding Taxes)								
	APPROVED	PROPOSED	<u> </u>					
Effective Date	Sep 1, 2015	Jan 1, 2017	\$ Change	% Change				
Applicable Tax Rate (Reference Only)	5.0%	5.0%						
General Admission (GA)								
Adult	5.86	5.98	0.12	2.0%	20			
Youth	4.19	4.27	0.08	2.0%	Ra			
Senior	4.19	4.27	0.08	2.0%	all			
Personal Training					inc			
Private 1	48.75	49.73	0.98	2.0%	pro			
Private 3	131.21	133.83	2.62	2.0%				
Private 5	219.40	223.79	4.39	2.0%	Inc			
Private 10	390.00	397.80	7.80	2.0%	inc			
Semi 1	73.10	74.56	1.46	2.0%				
Semi 3	196.85	200.79	3.94	2.0%				
Semi 5	341.25	348.08	6.82	2.0%				
Semi 10	633.75	646.43	12.68	2.0%				
Group 1	106.67	108.80	2.13	2.0%				
Group 3	285.71	291.42	5.71	2.0%				
Group 5	419.05	427.43	8.38	2.0%				
Group 10	761.90	777.14	15.24	2.0%				

#### 2017 Fees Discussion:

Rates are set to increase by 2% across all product lines to compensate for increasing costs associated with the program

ncrease is consistent with rate ncreases seen in previous years.

#### Discounts:

LAP Admission Rate - 50% off GA Rate (Does not apply to personal training)

## **Arenas Admission**

	APPROVED	PROPOSED			
Effective Date	Sep 1, 2015	Jan 1, 2017	\$ Change	% Change	
Applicable Tax Rate (Reference Only)	5.0%	5.0%			
PUBLIC SKATING					
Adult	5.86	5.98	0.12	2.0%	2017 Fees Discussion:
Youth	4.19	4.27	0.08	2.0%	Rates are set to increase by 2% across
Senior	4.19	4.27	0.08	2.0%	all product lines to compensate for
Child	2.95	3.01	0.06	2.0%	
Family (minimum two child rates)	at child rate	at child rate			increasing costs associated with the
Pre-schoolers (accompanied by Adult)	Free	Free			program
Skate Rentals and Skate Sharpening Public Schools	2.90 1.52	2.96 1.55	0.06 0.03	2.0% 2.0%	Increase is consistent with rate increases seen in previous years.
Skate Sharpening (incl. PST as well)	5.58	5.69	0.03	2.0%	
Skate Rental Strip Tickets	23.24	23.70	0.46	2.0%	
SKATE PROGRAMS  Learn to Skate Lessons  Adult - 30 minute class  Child - 30 minute class  Preschool - 30 minute class	7.62 6.95 7.45	7.77 7.09 7.60	0.15 0.14 0.15	2.0% 2.0% 2.0%	
Power Skating 60 minute lesson	10.43	10.64	0.21	2.0%	

#### **Discounts**

LAP Admission Rate - Free Public Skate and Skate Rental Low cost Skate - 50% of GA price

Group Rate - groups of 10 or more - 25% discount

## **Arena Rentals**

		EEE DATE AN	ALVEIC /Evolus	line Taxaa)		
		APPROVED	ALYSIS (Exclud	ing raxes)		
Effective Date		Sep 1, 2015	Jan 1, 2017	\$ Change	% Change	
Applicable Tax Rate (Reference Or	aly)	5.0%	5.0%			
ICE RENTALS						
Adult Rentals						
Monday to Friday	5:00 am to 8:00 am	74.05	75.53	1.48	2.0%	2017 Fees Discussion:
Monday to Friday	8:00 am to 5:00 pm	107.62	109.77	2.15	2.0%	Rates are set to increase by 2% across
Monday to Friday	5:00 pm to 11:00 pm	283.24	288.90	5.66	2.0%	all product lines to compensate for
Monday to Friday	11:00 pm to 5:00 am	146.29	149.22	2.93	2.0%	increasing costs associated.
Saturday & Sunday	7:00 am to 5:30 pm	283.24	288.90	5.66	2.0%	mereasing costs associated.
Saturday	5:30 pm to 11:00 pm	227.33	231.88	4.55	2.0%	Increase is consistent with rate
Saturday & Sunday	11:00 pm to 7:00 am	146.29	149.22	2.93	2.0%	increases seen in previous years.
Minor Sports - Entitlement Ice						
Monday to Friday	5:30 pm to Midnight	91.86	93.70	1.84	2.0%	
Saturday & Sunday	7:30 am to Midnight	91.86	93.70	1.84	2.0%	
	All other times	45.48	46.39	0.91	2.0%	
Minor Sports - Above Entitlemen	t Ice					
Monday to Friday	3:00 pm-5:30 pm	73.33	74.80	1.47	2.0%	
Monday to Friday	5:30 pm to Midnight	147.71	150.66	2.95	2.0%	
Saturday & Sunday	7:30 am to Midnight	147.71	150.66	2.95	2.0%	
	All other times	45.48	46.39	0.91	2.0%	
Youth Rate: non profit youth orga	anizations					
Monday to Friday	5:00 am to 8:00 am	45.48	46.39	0.91	2.0%	
Monday to Friday	5:30 pm-Midnight	147.71	150.66	2.95	2.0%	
Saturday & Sunday	7:30 am to Midnight	147.71	150.66	2.95	2.0%	
	All other times	73.33	74.80	1.47	2.0%	
School Rentals (Preschools, K to	12)					
School Days (daytime only)		67.86	69.22	1.36	2.0%	
Staff		26.14	26.66	0.52	2.0%	
Hockey Schools						
Monday to Friday	5:30 pm-11:00 pm	227.38	231.93	4.55	2.0%	
Saturday & Sunday	7:30 am to 11:00 pm	227.38	231.93	4.55	2.0%	
	All other times	147.71	150.66	2.95	2.0%	
WEST END ICE RINK						
Adult Rentals						
Monday to Friday	5:00 am to 8:00 am	56.86	58.00	1.14	2.0%	
Monday to Friday	8:00 am-5:00 pm	85.29	87.00	1.71	2.0%	
Monday to Friday	5:00 pm-11:00 pm	176.62	180.15	3.53	2.0%	
Monday to Friday	11:00 pm-5:00 am	111.57	113.80	2.23	2.0%	
Saturday & Sunday	7:00 am-11:00 pm	178.33	181.90	3.57	2.0%	
Saturday & Sunday	11:00 pm-7:00 am	112.67	114.92	2.25	2.0%	
Minor Sports - Entitlement Ice						
Monday to Friday	5:30 pm-11:00 pm	60.90	62.12	1.22	2.0%	
Saturday	7:30 am to 11:00 pm	60.90	62.12	1.22	2.0%	
Sunday	7:30 am to 11:00 pm	60.90	62.12	1.22	2.0%	
All other times		30.14	30.74	0.60	2.0%	
Minor Sports - Above Entitlemen	t Ice					
Monday to Friday	5:30 pm-11:00 pm	88.33	90.10	1.77	2.0%	
Saturday	7:30 am to 11:00 pm	88.33	90.10	1.77	2.0%	
Sunday	7:30 am to 11:00 pm	88.33	90.10	1.77	2.0%	
All other times		30.14	30.74	0.60	2.0%	

## **Arena Rentals**

		FEE RATE ANALYSIS (Excluding Taxes)						
		APPROVED	PROPOSED					
Effective Date		Sep 1, 2015	Jan 1, 2017	\$ Change	% Change			
Applicable Tax Rate (Reference On	ly)	5.0%	5.0%					
Youth Rate: non profit youth orga	nizations							
Monday to Friday	5:30 pm-11:00 pm	88.33	90.10	1.77	2.0%			
Saturday	7:30 am to 11:00 pm	88.33	90.10	1.77	2.0%			
Sunday	7:30 am to 11:00 pm	88.33	90.10	1.77	2.0%			
Monday to Friday	5:00 am to 8:00 am	45.43	46.34	0.91	2.0%			
All other times		30.14	30.74	0.60	2.0%			
Schools (Preschools, K to 12)	Weekdays- daytime	58.95	60.13	1.18	2.0%			
RINKS - DRY FLOOR								
Adult Sport Groups - Hour		87.86	89.62	1.76	2.0%			
Minor Sports Groups - Hour		29.57	30.16	0.59	2.0%			
Lacrosse - Junior "B" - Hour		40.00	40.80	0.80	2.0%			
Lacrosse - Senior "B" - Hour		87.86	89.62	1.76	2.0%			
Non Profit Societies (Daily Rate p	lus staff set-up costs)	558.33	569.50	11.17	2.0%			
Commercial Groups								
Hourly Rate (plus staff set-up co	osts)	238.19	242.95	4.76	2.0%			
Daily Rate (plus staff set-up cos	ts)	1,146.90	1,169.84	22.94	2.0%			

## **Kerrisdale Play Palace**

		ALYSIS (Exclud	ing Taxes)		
	APPROVED	PROPOSED			
Effective Date	Sep 1, 2015	Jan 1, 2017	\$ Change	% Change	
Applicable Tax Rate (Reference Only)	5.0%	5.0%			
KERRISDALE PLAY PALACE - DRY FLOO	<u>R</u>				
	4.00	4.00	0.40	0.00/	
6 years to 12 years	4.86	4.96	0.10	2.0%	2017 Fees Discussion:
2 years to 5 years	4.38	4.47	0.09	2.0%	Rates are set to increase by 2% across
6 months to 23 months	3.38	3.45	0.07	2.0%	all product lines to compensate for
Under 6 months	FREE	FREE			increasing costs associated with the
10-visit Pass					program
Pricing based on 8 x single time user price	38.86	39.68	0.82	2.0%	
Group Rate (Mon - Fri, 12pm - 2pm only)	3.10	3.16	0.06	2.0%	Increase is consistent with rate
ereap reate (men: 1 m, 12pm 2pm emy)	00	00	0.00	2.070	increases seen in previous years.
Play Palace Birthday Parties					, , , , , , , , , , , , , , , , , , ,
Fee is for 2-hour party and includes 20 admir	ssions				
Upper Concourse North - Mon-Thurs 2pm-		82.23	1.61	2.0%	
Upper Concourse North - Friday - 2pm-3:3		60.23	1.18	2.0%	
Upper Concourse North/Centre/South - We		96.90	1.90	2.0%	
Skate Shop - Weekend Rate	90.00	91.80	1.80	2.0%	
Private Room - Weekend Rate	110.00	112.20	2.20	2.0%	
Entire Facility					
Mon - Thurs 5pm - 7pm	299.05	305.03	5.98	2.0%	
Fri - Sat 4:30pm - 6:30pm	330.95	337.57	6.62	2.0%	
Fri - Sat 7pm - 9pm	299.05	305.03	5.98	2.0%	
Sun - 4:30pm - 6:30pm	330.95	337.57	6.62	2.0%	
• •					

## Racquet & Tennis

FEE RATE ANALYSIS (Excluding Taxes)						
	APPROVED	PROPOSED		_		
Effective Date	Sep 1, 2015	Jan 1, 2017	\$ Change	% Change		
Applicable Tax Rate (Reference Only)	5.0%	5.0%				
Group 1 (Racquet Courts Only)						
Hastings Community Centre						
Adult						
Prime Time	10.57	10.78	0.21	2.0%		
Non-Prime Time	7.05	7.19	0.14	2.0%		
Youth						
Prime Time	7.43	7.58	0.15	2.0%		
Non-Prime Time	4.90	5.00	0.10	2.0%		
Senior						
Prime Time	7.43	7.58	0.15	2.0%		
Non-Prime Time	4.90	5.00	0.10	2.0%		
Single (per person, no reservations)						
Adult	5.29	5.40	0.11	2.0%		
Youth	3.76	3.84	0.08	2.0%		
10-visit Pass						
Prime Time	95.57	97.48	1.91	2.0%		
Non-Prime Time	63.29	64.56	1.27	2.0%		
Group 2 (Includes Fitness Centre)						
Champlain Heights, Dunbar, Marpole	-Oakridge, and	West End				
Adult						
Prime Time	13.67	13.94	0.27	2.0%		
Non-Prime Time	9.76	9.96	0.20	2.0%		
Youth	0.50	0.74	0.40	0.00/		
Prime Time	9.52	9.71	0.19	2.0%		
Non-Prime Time	6.86	7.00	0.14	2.0%		
Senior	0.50	0.74	0.40	0.00/		
Prime Time	9.52	9.71	0.19	2.0%		
Non-Prime Time	6.86	7.00	0.14	2.0%		
Single (per person, no reservations)	7	7.10	0.44	0.634		
Adult	7.05	7.19	0.14	2.0%		
Youth	4.90	5.00	0.10	2.0%		
10-visit Pass	400 =0	40= 00				
Prime Time	122.76	125.22	2.46	2.0%		
Non-Prime Time	87.86	89.62	1.76	2.0%		
TENNIS COURTS - PAY TENNIS (Star	nley Park)					
(per half hour)						
May to September	6.62	6.75	0.13	2.0%		
Out-of-Season Special Bookings (min. b	225.38	229.89	4.51	2.0%		
RACQUET RENTAL	2.90	2.96	0.06	2.0%		

## **Sports Fields**

	FEE RATE ANALYSIS (Excluding Taxes)				
	APPROVED	PROPOSED	g raxoo,		
Effective Date	Sep 1, 2015	Jan 1, 2017	\$ Change	% Change	
Applicable Tax Rate (Reference Only)	5.0%	5.0%			
OUTDOOR SPORTS FACILITIES					
Sport Field - Artificial Turf	04.00	05.44	0.40	0.00/	
Youth (non-profit)	24.62	25.11	0.49	2.0%	2017 Fees Discussion:
Adult (non-profit)	48.05	49.01	0.96	2.0%	Rates are set to increase by 2% acro
Other	51.10	52.12	1.02	2.0%	all product lines to compensate for
Out and First I. Brownians Out als					increasing costs associated with the
Sport Field - Premium Grade	4.00	4.04	0.04	0.00/	
Youth (non-profit)	1.90	1.94	0.04	2.0%	program
Adult (non-profit) - Regular	14.76	15.06	0.30	2.0%	
Other - Regular	16.90	17.24	0.34	2.0%	Increase is consistent with rate
Sport Field - Natural Turf ("B")					increases seen in previous years.
Youth (non-profit)	1.90	1.94	0.04	2.0%	
Adult (non-profit) - Regular	10.33	10.54	0.21	2.0%	
Other - Regular	13.62	13.89	0.27	2.0%	
				,	
Sport Field - Natural Turf, ("Non Reg	ulation")				
Youth (non-profit)	1.90	1.94	0.04	2.0%	
Adult (non-profit) - Regular	5.38	5.49	0.11	2.0%	
Other - Regular	8.19	8.35	0.16	2.0%	
Carlot Regular	00	0.00	00	2.070	
Diamond					
Youth (non-profit)	1.90	1.94	0.04	2.0%	
Adult (non-profit) - Regular	10.33	10.54	0.21	2.0%	
Other - Regular	13.62	13.89	0.27	2.0%	
Gravel All Weather Fields					
Youth (non-profit)	1.90	1.94	0.04	2.0%	
Youth (non-profit) with Lighting	5.38	5.49	0.11	2.0%	
Adult (non-profit)	8.19	8.35	0.16	2.0%	
Adult (non-profit) with Lighting	10.33	10.54	0.21	2.0%	
Other	11.52	11.75	0.23	2.0%	
Other with Lighting	13.62	13.89	0.27	2.0%	
Volleyball Court - Sand - Crt / hr					
Youth (non-profit)	1.90	1.94	0.04	2.0%	
Adult (non-profit)	3.48	3.55	0.07	2.0%	
Other	5.38	5.49	0.11	2.0%	
Tonnic Court (Clube 9					
Tennis Court (Clubs & Youth (non-profit)	1.90	1.94	0.04	2.0%	
` ' '					
Adult (non-profit) - Regular Other - Regular	3.48	3.55	0.07	2.0%	
Otilei - Regulai	5.38	5.49	0.11	2.0%	
Outdoor Sport Court (i.e. Basketball,	Ball Hockey)				
Youth (non-profit)	1.90	1.94	0.04	2.0%	
Adult (non-profit)	15.71	16.02	0.31	2.0%	
Other	15.71	16.02	0.31	2.0%	
				,0	

#### Discounts:

Spring/Summer Leagues - 15% Fall/Winter Leagues - 25% off \*Above discounts apply to Sport Fields, Dimonds, and Tennis

## **Parking**

		FEE INCLUDE			
		APPROVED	PROPOSED		
Effective Date		Jan 1, 2016	Jan 1, 2017	\$ Change	% Change
*PARKING TAX RATE (see b	reakdown below)	27.1%	27.1%		
PARKING					
Stanley Park (Lot 62)					
Hourly Rate					
October 1st - March 31st		2.25	2.50	0.25	11.1%
April 1st - September 30th		3.25	3.50	0.25	7.7%
Daily Rate		0.20	0.00	0.20	7.770
October 1st - March 31st		6.00	7.00	1.00	16.7%
April 1st - September 30th		11.00	13.00	2.00	18.2%
Season Pass - April 1st - Se	ontombor 30th	212.00	225.00	13.00	6.1%
Annual Pass	ptember 30th	316.00	345.00	29.00	9.2%
Ailliudi Fass		310.00	343.00	29.00	9.276
Beach Avenue and Sunset B	each Loops (Lot 63	)			
Hourly Rate	. ,	3.25	3.50	0.25	7.7%
Daily Rate		11.00	13.00	2.00	18.2%
<b>,</b>					
Aquatic Centre (Lot 63)					
Hourly Rate		3.25	3.50	0.25	7.7%
Daily Rate		11.00	13.00	2.00	18.2%
Monthly Pass (non Flexipass	holders)	76.00	85.00	9.00	11.8%
Monthly Pass (Flexipass hold	,	38.00	50.00	12.00	31.6%
	,				
Coal Harbour Community Co	entre (Lot 64)				
Hourly Rate	6:00 am - 6:00 pm	3.25	3.50	0.25	7.7%
Daily Rate	6:00 am - 6:00 pm	16.00	16.00	0.00	0.0%
Evening - 90 min Rate	6:00 pm - 1:00 am	3.25	3.50	0.25	7.7%
Evening Rate	6:00 pm - 1:00 am	7.00	8.00	1.00	14.3%
Overnight Rate	1:00 am - 6:00 am	4.00	5.00	1.00	25.0%
Monthly Pass		175.00	200.00	25.00	14.3%
•					
Roundhouse Community Ce	entre (Lot 65)				
Hourly Rate		3.25	3.50	0.25	7.7%
Daily Rate (weekends & holid	days only)	13.00	15.00	2.00	15.4%
Evening Rate	6:00 pm - 1:00 am	4.00	5.00	1.00	25.0%
Monthly Pass		163.00	190.00	27.00	16.6%
Queen Elizabeth Park (Lot 6	7)				
Hourly Rate					
October 1st- April 30th		2.25	2.50	0.25	11.1%
May 1st - September 30th		3.25	3.50	0.25	7.7%
Daily Rate					
October 1st- April 30th		6.00	7.00	1.00	16.7%
May 1st - September 30th		11.00	13.00	2.00	18.2%
Annual Pass		117.00	140.00	23.00	19.7%
Kitsilano Park (Lot 66)					
Hourly Rate					
October 1st - April 30th		2.25	2.50	0.25	11.1%
May 1st - September 30th		3.25	3.50	0.25	7.7%
Daily Rate					
October 1st - April 30th		6.00	7.00	1.00	16.7%
May 1st - September 30th		11.00	13.00	2.00	18.2%

#### 2017 Fees Discussion:

In general parking rates have remained flat for approximately 3 years. The proposed rate increases noted for 2017 take into account CPI increases of ~6% over the 3 year period, as well as changes in market demand across the city due to densification and business growth. In addition, the increases to parking rates hope to promote the use of alternative transportation options (ex. Mobi and car shares) to further successes against green initiatives.

## **Parking**

	FEE INCLUDES 27.05% PARKING TAXES				
	APPROVED	PROPOSED			
Effective Date	Jan 1, 2016	Jan 1, 2017	\$ Change	% Change	
*PARKING TAX RATE (see breakdown below)	27.1%	27.1%			
Burrard Marina					
2 Hour Rate	3.25	3.50	0.25	7.7%	
Daily Rate	20.00	20.00	0.00	0.0%	
Vanier Park (Lot 71) Daily Rate					
Vehicle and Trailer	19.00	20.00	1.00	5.3%	
Vehicle Only	11.00	11.00	0.00	0.0%	
Hourly Rate					
Vehicle Only	3.25	3.50	0.25	7.7%	
Seasonal Pass - Vehicle & Trailer (Apr-Sept)	150.00	150.00	0.00	0.0%	
Vanier Park - Gravel (Lot 70)					
Hourly	2.50	2.50	0.00	0.0%	
Daily	8.00	8.00	0.00	0.0%	
Jericho Beach (Lot 69) Hourly Rate					
October 1 - March 31	2.25	2.50	0.25	11.1%	
April 1 - September 30	3.25	3.50	0.25	7.7%	
Daily Rate					
October 1 - March 31	6.00	6.00	0.00	0.0%	
April 1 - September 30	11.00	13.00	2.00	18.2%	
Season Pass (April 1 to September 30)	83.00	87.00	4.00	4.8%	
Smithe & Richards (Lot 34)					
Half Hour Rate (no hourly rate)	2.25	2.25	0.00	0.0%	
Maximum Daily	24.75	24.75	0.00	0.0%	
Event rate (EasyPark App - \$3 less)	15.00	15.00	0.00	0.0%	
Creekside Community Centre (Lot 68)					
hourly	2.75	3.50	0.75	27.3%	
daily	11.00	13.00	2.00	18.2%	
After 5:00 pm	5.00	6.00	1.00	20.0%	
monthly	125.00	148.00	23.00	18.4%	
Empire Fields (Lot 87)					
Hourly Rate (max 3 hrs)	1.50	1.50	0.00	0.0%	
Bus Parking (Stanley Park and QE Park Only, o	one ticket/pass v	alid for both lo	cations)		
11 Seats & Under	15.00	15.75	0.75	5.0%	
12-24 Seats	25.00	26.25	1.25	5.0%	
25 Seats & Over	45.00	47.25	2.25	5.0%	
Annual Pass		0	0	2.270	
11 Seats & Under	630.00	661.50	31.50	5.0%	
12-24 Seats	900.00	945.00	45.00	5.0%	
25 Seats & Over	1,300.00	1,365.00	65.00	5.0%	
"hop on hop off" buses	1,300.00	1,365.00	65.00	5.0%	
Special Event Parking Daily Rate Rates may change during the year due to market fluctuations					

#### 2017 Fees Discussion:

In general parking rates have remained flat for approximately 3 years. The proposed rate increases noted for 2017 take into account CPI increases of ~6% over the 3 year period, as well as changes in market demand across the city due to densification and business growth. In addition, the increases to parking rates hope to promote the use of alternative transportation options (ex. Mobi and car shares) to further successes against green initiatives.

## **Parking**

		FEE	INCLUDE	S 27.0	5% PARK	ING TAXES	
		API	PROVED	PRO	POSED		
Effective Date		Jar	ո 1, 2016	Jan	1, 2017	\$ Change	% Change
*PARKING TAX RATE (see b	reakdown below)		27.1%		27.1%		
Taxes Included in Parking Ra	ates:						
Parking Sales Tax			21.0%		21.0%		
GST/HST on Parking Sales	s Tax		1.1%		1.1%		
HST			0.0%		0.0%		
GST			5.0%		5.0%		
			27.1%		27.1%		
Parking Fee Comparisons:							
Hourly Rates							
Park Board Parks	May 1 to Sept 1	\$	3.25	\$	3.50		
Granville Island (Lot 80)	May 1 to Sept 1	\$	3.50				
Gastown (Lot 31)	May 1 to Sept 1	\$	5.00				
Yaletown (Lot 55)	May 1 to Sept 1	\$	4.50				
Coal Harbour (Lot 44)	May 1 to Sept 1	\$	5.00				
Pacific Centre (Lot 9)	May 1 to Sept 1	\$	7.50				
Robson Square (Impark)		\$	3.75				
St. Paul's Hospital		\$	4.00				
Daily Rates							
Park Board Parks	May 1 to Sept 1	\$	11.00	\$	13.00		
Granville Island (Lot 80)	May 1 to Sept 1	\$	15.00				
Gastown (Lot 31)	May 1 to Sept 1	\$	21.00				
Yaletown (Lot 55)	May 1 to Sept 1	\$	12.50				
Coal Harbour (Lot 44)	May 1 to Sept 1	\$	15.00				
Pacific Centre (Lot 9)	May 1 to Sept 1	\$	24.00				
Robson Square (Impark)		\$	16.00				
St. Paul's Hospital		\$	18.75				
Monthly Rates							
Park Board Parks	May 1 to Sept 1	\$	175.00	\$	200.00		
Granville Island (Lot 80)	May 1 to Sept 1	\$	149.00	Ψ	200.00		
Gastown (Lot 31)	May 1 to Sept 1	\$	222.34				
Yaletown (Lot 55)	May 1 to Sept 1	\$ \$	222.34				
Coal Harbour (Lot 54)	May 1 to Sept 1	э \$	298.57				
Pacific Centre (Lot 9)	May 1 to Sept 1	Ф \$	381.15				
i adilic delitie (Lot 9)	way i to Sept i	Ψ	301.13				

#### **Golf - Fraserview**

	FEE RATE AN	ALYSIS (Exclud	ing Taxes)		
	APPROVED	PROPOSED			
Effective Date	Jan 1, 2016	Jan 1, 2017	\$ Change	% Change	
Applicable Tax Rate (Reference Only)	5.0%	5.0%			
Fraserview					
Winter (mid-Nov to mid-March)					
Adult (All days) Regular 18 holes	35.00	36.00	1.00	2.9%	
Twilight	28.00	29.00	1.00	3.6%	
Sunset	20.00	21.00	1.00	5.0%	
Back 9 (Front 9 not available)	15.00	15.00	0.00	0.0%	
Prime *new*	n/a	n/a	n/a	n/a	
Early Spring / Late Fall					
Adult (All days)					
Regular 18 holes	46.00	46.00	0.00	0.0%	
Twilight	37.00	37.00	0.00	0.0%	
Sunset	26.00	26.00	0.00	0.0%	
Back 9 / Front 9	20.00	20.00	0.00	0.0%	
Prime *new*	n/a	n/a	n/a	n/a	
Late Spring / Early Fall					
Adult (Monday to Thursday)					
Regular 18 holes	51.00	51.00	0.00	0.0%	
Twilight	41.00	41.00	0.00	0.0%	
Sunset	29.00	29.00	0.00	0.0%	
Back 9 / Front 9	22.00	22.00	0.00	0.0%	
Prime *new*	n/a	54.00	n/a	n/a	
Adult (Friday to Sunday, incl. Holidays)					
Regular 18 holes	56.00	56.00	0.00	0.0%	
Twilight	45.00	45.00	0.00	0.0%	
Sunset	32.00	32.00	0.00	0.0%	
Back 9 / Front 9	25.00	25.00	0.00	0.0%	
Prime *new*	n/a	59.00	n/a	n/a	
Summer					
Adult (Monday to Thursday)					
Regular 18 holes	60.00	60.00	0.00	0.0%	
Twilight	45.00	45.00	0.00	0.0%	
Sunset	31.00	31.00	0.00	0.0%	
Back 9 / Front 9	26.00	26.00	0.00	0.0%	
Prime *new*	n/a	63.00	n/a	n/a	
Adult (Friday to Sunday, incl. Holidays)					
Regular 18 holes	66.00	66.00	0.00	0.0%	
Twilight	50.00	50.00	0.00	0.0%	
Sunset	34.00	34.00	0.00	0.0%	
Back 9 / Front 9	29.00	29.00	0.00	0.0%	
Prime *new*	n/a	69.00	n/a	n/a	
Discounts (Rate of discount against regular adult rates):					
Seniors Rate (excluding Saturday, Sundays, and Holidays)		30%			
Youth Rate		50%			
Fee Comparisons - Fall Rates					
	F4.65	54.00			
Fraserview Regular Adult 18 holes weekend McCleery Regular Adult 18 holes weekend	51.00 46.00	51.00 46.00			
Langara Regular Adult 18 holes weekend	42.00	42.00			
Surrey Golf Course Adult Regular 18 holes weekends	32.00				
Langley - Belmont Adult Regular 18 holes weekends	39.00				
Burnaby Mountain Adult Regular 18 holes weekends	40.00				
Surrey - Hazelmere Adult Regular 18 holes weekends	45.00				
Pitt Meadows - Swaneset Adult Regular 18 holes weekends	45.00				
Riverway Burnaby Adult Regular 18 holes weekends	51.00				
Northlands Golf Course Adult Regular 18 holes weekends	55.00				
Richmond - Mayfair Lakes Adult Regular 18 holes weekends	59.00				
University Golf Course Adult Regular 18 holes weekends	62.00				

#### 2017 Fees Discussion:

Golf fees are set by considering the conditions of our courses relative to our competitors and their rates. Economic and environmental conditions are also considered.

Green fee pricing is flexible, giving our courses the ability to offer specials at certain times of the year and times of day.

To remain market competitive, rates proposed remain the same as approved in 2016, with the exception of a \$1 increase for winter green fees as no change has been made to winter rates in 5+ years.

New in 2017 - Staff are proposing a new PRIME time rate to be used at the discretion of golf management, not to exceed the prices stated in the proposed table. This pricing will be utilized during peak utilization periods, in peak seasons .

## **Golf - McCleery**

### APPROVED Jan 1, 2016  ### APPROVED Jan 1, 2017  Applicable Tax Rate (Reference		FEE RATE ANA	ALYSIS (Exclud	ing Taxes)	
Applicable Tax Rate (Reference 5.0% 5.0%      McCleary Winter (mid-Nov to mid-March)	•				
McCleery Winter (mid-Nov to mid-March) Adult (All days) Regular 18 holes 32.00 33.00 1.00 3.1% Twilight 26.00 27.00 1.00 3.9% Sunset 18.00 19.00 1.00 5.6% Back 9 (Front 9 not available) 14.00 14.00 0.00 0.0% Prime "new" n/a n/a n/a n/a n/a  Early Spring / Late Fall Adult (All days) Regular 18 holes 41.00 41.00 0.00 0.0% Twilight 33.00 33.00 0.00 0.0% Sunset 23.00 23.00 0.00 0.0% Sunset 23.00 18.00 18.00 0.00 0.0% Prime "new" n/a n/a n/a n/a n/a n/a  Late Spring / Early Fall Adult (Monday to Thursday) Regular 18 holes 46.00 46.00 0.00 0.0% Sunset 26.00 26.00 0.00 0.0% Twilight 37.00 37.00 0.00 0.0% Back 9 / Front 9 20.00 20.00 0.00 0.0% Prime "new" n/a 49.00 n/a n/a n/a  Adult (Friday to Sunday, incl. Holidays) Regular 18 holes 51.00 51.00 51.00 0.00 0.0% Sunset 29.00 29.00 0.00 0.00 Back 9 / Front 9 22.00 29.00 0.00 0.0% Sunset 29.00 29.00 0.00 0.00 Sunset 29.00 29.00 0.00 0.0% Back 9 / Front 9 22.00 29.00 0.00 0.0% Sunset 29.00 29.00 0.00 0.0% Back 9 / Front 9 22.00 29.00 0.00 0.0% Sunset 29.00 29.00 0.00 0.0% Prime "new" n/a 54.00 n/a n/a  Adult (Monday to Thursday) Regular 18 holes 56.00 56.00 56.00 0.00 0.0% Sunset 29.00 29.00 0.00 0.0% Sunset 29.00 29.00 0.00 0.00 0.0% Sunset 29.00 29.00 0.00 0.00 0.0% Sunset 29.00 29.00 0.00 0.00 0.0% Prime "new" n/a 59.00 n/a n/a  Adult (Friday to Sunday, incl. Holidays) Regular 18 holes 66.00 62.00 0.00 0.0% Prime "new" n/a 59.00 n/a n/a	Effective Date	Jan 1, 2016		\$ Change	% Change
Winter (mid-Nov to mid-March)   Adult (All days)   Regular 18 holes   32.00   33.00   1.00   3.1%   Twilight   26.00   27.00   1.00   3.9%   Sunset   18.00   19.00   1.00   5.6%   Back 9 (Front 9 not available)   14.00   14.00   0.00   0.0%   Prime "new"   n/a   n/a   n/a   n/a   n/a   n/a	Applicable Tax Rate (Reference	5.0%	5.0%		
Adult (All days)   Regular 18 holes   32.00   33.00   1.00   3.1%					
Regular 18 holes 32.00 33.00 1.00 3.1% Twilight 26.00 27.00 1.00 3.9% Sunset 18.00 19.00 1.00 5.6% Back 9 (Front 9 not available) 14.00 14.00 0.00 0.00 0.0% Prime *new* n/a					
Twilight 26.00 27.00 1.00 3.3.9% Sunset 18.00 19.00 1.00 5.6% Back 9 (Front 9 not available) 14.00 14.00 0.00 0.0% Prime *new* n/a					
Sunset 18.00 19.00 1.00 5.6% Back 9 (Front 9 not available) 14.00 14.00 0.00 0.0% Prime 'new'	S .				
Back 9 (Front 9 not available) 14.00 14.00 0.00 0.00 0.0% Prime 'new' n/a	Twilight	26.00	27.00	1.00	3.9%
Prime *new*   n/a   n/a   n/a   n/a   n/a   n/a   n/a   n/a   n/a	Sunset	18.00	19.00	1.00	5.6%
Early Spring / Late Fall Adult (All days)  Regular 18 holes	Back 9 (Front 9 not available)	14.00	14.00	0.00	0.0%
Adult (Alī days)       41.00       41.00       0.00       0.0%         Regular 18 holes       41.00       33.00       0.00       0.0%         Sunset       23.00       23.00       0.00       0.0%         Back 9 / Front 9       18.00       18.00       0.00       0.0%         Prime "new"       n/a       n/a       n/a       n/a       n/a         Late Spring / Early Fall       Adult (Monday to Thursday)       Regular 18 holes       46.00       46.00       0.00       0.0%         Regular 18 holes       46.00       26.00       0.00       0.0%         Twilight       37.00       37.00       0.00       0.0%         Back 9 / Front 9       20.00       26.00       0.00       0.0%         Prime "new"       n/a       49.00       n/a       n/a         Adult (Friday to Sunday, incl. Holidays)         Regular 18 holes       51.00       51.00       0.0       0.0%         Twilight       41.00       41.00       0.0       0.0%         Back 9 / Front 9       22.00       22.00       0.00       0.0%         Back 9 / Front 9       22.00       29.00       0.0       0.0%         Tw	Prime *new*	n/a	n/a	n/a	n/a
Adult (Alī days)       41.00       41.00       0.00       0.0%         Regular 18 holes       41.00       33.00       0.00       0.0%         Sunset       23.00       23.00       0.00       0.0%         Back 9 / Front 9       18.00       18.00       0.00       0.0%         Prime "new"       n/a       n/a       n/a       n/a       n/a         Late Spring / Early Fall       Adult (Monday to Thursday)       Regular 18 holes       46.00       46.00       0.00       0.0%         Regular 18 holes       46.00       26.00       0.00       0.0%         Twilight       37.00       37.00       0.00       0.0%         Back 9 / Front 9       20.00       26.00       0.00       0.0%         Prime "new"       n/a       49.00       n/a       n/a         Adult (Friday to Sunday, incl. Holidays)         Regular 18 holes       51.00       51.00       0.0       0.0%         Twilight       41.00       41.00       0.0       0.0%         Back 9 / Front 9       22.00       22.00       0.00       0.0%         Back 9 / Front 9       22.00       29.00       0.0       0.0%         Tw					
Regular 18 holes       41.00       41.00       0.00       0.0%         Twilight       33.00       33.00       0.00       0.0%         Sunset       23.00       23.00       0.00       0.0%         Back 9 / Front 9       18.00       18.00       0.00       0.0%         Prime *new*       n/a       n/a       n/a       n/a       n/a         Late Spring / Early Fall       Adult (Monday to Thursday)       Regular 18 holes       46.00       46.00       0.00       0.0%         Twilight       37.00       37.00       0.00       0.0%       0.0%       0.00       0.0%         Sunset       26.00       26.00       0.00       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%	Early Spring / Late Fall				
Regular 18 holes       41.00       41.00       0.00       0.0%         Twilight       33.00       33.00       0.00       0.0%         Sunset       23.00       23.00       0.00       0.0%         Back 9 / Front 9       18.00       18.00       0.00       0.0%         Prime *new*       n/a       n/a       n/a       n/a       n/a         Late Spring / Early Fall       Adult (Monday to Thursday)       Regular 18 holes       46.00       46.00       0.00       0.0%         Twilight       37.00       37.00       0.00       0.0%       0.0%       0.00       0.0%         Sunset       26.00       26.00       0.00       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%       0.0%					
Twilight 33.00 33.00 0.00 0.00 0.0% Sunset 23.00 23.00 0.00 0.00 0.0% Back 9 / Front 9 18.00 n/a		41.00	41.00	0.00	0.0%
Sunset   23.00   23.00   0.00   0.0%     Back 9 / Front 9   18.00   18.00   0.00   0.0%     Prime *new*	Twilight	33.00	33.00	0.00	0.0%
Prime *new*	_	23.00	23.00	0.00	
Late Spring / Early Fall   Adult (Monday to Thursday)   Regular 18 holes	Back 9 / Front 9	18.00	18.00	0.00	0.0%
Adult (Monday to Thursday)         Regular 18 holes       46.00       46.00       0.00       0.0%         Twilight       37.00       37.00       0.00       0.0%         Sunset       26.00       26.00       0.00       0.0%         Back 9 / Front 9       20.00       20.00       0.00       0.0%         Prime *new*       n/a       49.00       n/a       n/a         Adult (Friday to Sunday, incl. Holidays)         Regular 18 holes       51.00       51.00       0.00       0.0%         Twilight       41.00       41.00       0.00       0.0%         Suspect       29.00       29.00       20.00       0.00       0.0%         Back 9 / Front 9       22.00       22.00       0.00       0.0%         Front 9       22.00       22.00       0.00       0.0%         Summer         Adult (Monday to Thursday)         Regular 18 holes       56.00       56.00       0.00       0.0%         Sumset       29.00       29.00       0.00       0.0%         Back 9 / Front 9       25.00       25.00	Prime *new*	n/a	n/a	n/a	n/a
Adult (Monday to Thursday)         Regular 18 holes       46.00       46.00       0.00       0.0%         Twilight       37.00       37.00       0.00       0.0%         Sunset       26.00       26.00       0.00       0.0%         Back 9 / Front 9       20.00       20.00       0.00       0.0%         Prime *new*       n/a       49.00       n/a       n/a         Adult (Friday to Sunday, incl. Holidays)         Regular 18 holes       51.00       51.00       0.00       0.0%         Twilight       41.00       41.00       0.00       0.0%         Suspect       29.00       29.00       20.00       0.00       0.0%         Back 9 / Front 9       22.00       22.00       0.00       0.0%         Front 9       22.00       22.00       0.00       0.0%         Summer         Adult (Monday to Thursday)         Regular 18 holes       56.00       56.00       0.00       0.0%         Sumset       29.00       29.00       0.00       0.0%         Back 9 / Front 9       25.00       25.00	Late Curing / Fault Fall				
Regular 18 holes					
Twilight 37.00 37.00 0.00 0.0% Sunset 26.00 26.00 0.00 0.0% Prime *new* n/a 49.00 n/a n/a n/a 49.00 n/a n/a n/a 49.00 n/a n/a 20.00 0.00 0.0% Prime *new* n/a 49.00 n/a n/a n/a n/a 49.00 n/a n/a n/a 49.00 n/a n/a n/a 49.00 n/a n/a n/a 65.00 n/a n/a n/a n/a 49.00 n/a n/a n/a n/a 49.00 n/a n/a n/a n/a 49.00 n/a n/a n/a 49.00 n/a n/a n/a 65.00 n/a n/a n/a 65.00 n/a n/a n/a 65.00 n/a n/a n/a 19.00 n/a n/a n/a 19.00 n/a n/a n/a 19.00 n/a n/a n/a		40.00	40.00	0.00	0.00/
Sunset 26.00 26.00 0.00 0.00 0.0% Back 9 / Front 9 20.00 20.00 0.00 0.0% Prime "new" n/a 49.00 n/a n/a n/a  Adult (Friday to Sunday, incl. Holidays)  Regular 18 holes 51.00 51.00 0.00 0.0% 5unset 29.00 29.00 0.00 0.0% Prime "new" n/a 54.00 n/a n/a  Summer  Adult (Monday to Thursday)  Regular 18 holes 56.00 56.00 0.00 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%					
Back 9 / Front 9         20.00         20.00         0.00         0.0%           Prime *new*         n/a         49.00         n/a         n/a           Adult (Friday to Sunday, incl. Holidays)           Regular 18 holes         51.00         51.00         0.00         0.0%           Twilight         41.00         41.00         0.00         0.0%           Sunset         29.00         29.00         0.00         0.0%           Prime *new*         n/a         54.00         n/a         n/a           Summer           Adult (Monday to Thursday)           Regular 18 holes         56.00         56.00         0.00         0.0%           Twilight         42.00         42.00         0.00         0.0%           Sunset         29.00         29.00         0.00         0.0%           Back 9 / Front 9         25.00         25.00         0.00         0.0%           Prime *new*         n/a         59.00         n/a         n/a           Adult (Friday to Sunday, incl. Holidays)           Regular 18 holes         62.00         62.00         0.00         0.0%           Twilight					
Prime *new*         n/a         49.00         n/a         n/a           Adult (Friday to Sunday, incl. Holidays)         51.00         51.00         0.00         0.0%           Twilight         41.00         41.00         0.00         0.0%           Sunset         29.00         29.00         0.00         0.0%           Back 9 / Front 9         22.00         22.00         0.00         0.0%           Prime *new*         n/a         54.00         n/a         n/a           Adult (Monday to Thursday)           Regular 18 holes         56.00         56.00         0.00         0.0%           Twilight         42.00         42.00         0.00         0.0%           Sunset         29.00         29.00         0.00         0.0%           Back 9 / Front 9         25.00         25.00         0.00         0.0%           Prime *new*         n/a         59.00         n/a         n/a           Adult (Friday to Sunday, incl. Holidays)           Regular 18 holes         62.00         62.00         0.00         0.0%           Twilight         47.00         47.00         0.0         0.0%           Sunset         32.00         3					
Adult (Friday to Sunday, incl. Holidays)         Regular 18 holes       51.00       51.00       0.00       0.0%         Twilight       41.00       41.00       0.00       0.0%         Sunset       29.00       29.00       0.00       0.0%         Back 9 / Front 9       22.00       22.00       0.00       0.0%         Prime *new*       n/a       54.00       n/a       n/a         Summer         Adult (Monday to Thursday)         Regular 18 holes       56.00       56.00       0.00       0.0%         Twilight       42.00       42.00       0.00       0.0%         Sunset       29.00       29.00       0.00       0.0%         Prime *new*       n/a       59.00       0.00       0.0%         Adult (Friday to Sunday, incl. Holidays)         Regular 18 holes       62.00       62.00       0.00       0.0%         Twilight       47.00       47.00       0.00       0.0%         Twilight       47.00       47.00       0.00       0.0%         Sunset       32.00       32.00       0.00       0.0% <td></td> <td></td> <td></td> <td></td> <td></td>					
Regular 18 holes       51.00       51.00       0.00       0.0%         Twilight       41.00       41.00       0.00       0.0%         Sunset       29.00       29.00       0.00       0.0%         Back 9 / Front 9       22.00       22.00       0.00       0.0%         Prime *new*       n/a       54.00       n/a       n/a         Summer         Adult (Monday to Thursday)         Regular 18 holes       56.00       56.00       0.00       0.0%         Twilight       42.00       42.00       0.00       0.0%         Summer         Adult (Monday to Thursday)         Regular 18 holes       56.00       56.00       0.00       0.0%         Sumset       29.00       29.00       0.00       0.0%         Prime *new*       n/a       59.00       0.00       0.0%         Adult (Friday to Sunday, incl. Holidays)         Regular 18 holes       62.00       62.00       0.00       0.0%         Twilight       47.00       47.00       0.00       0.0%         Sumset       32.00       3	Prime *new*	n/a	49.00	n/a	n/a
Twilight 41.00 41.00 0.00 0.00 0.0% Sunset 29.00 29.00 0.00 0.00 0.0% Back 9 / Front 9 22.00 22.00 0.00 0.00 0.0% Prime *new* n/a 54.00 n/a n/a n/a  Summer Adult (Monday to Thursday)  Regular 18 holes 56.00 56.00 0.00 0.00 0.0% Twilight 42.00 42.00 0.00 0.0% Sunset 29.00 29.00 0.00 0.0% Back 9 / Front 9 25.00 25.00 0.00 0.0% Prime *new* n/a 59.00 n/a n/a  Adult (Friday to Sunday, incl. Holidays)  Regular 18 holes 62.00 62.00 0.00 0.0% 0.0% Twilight 47.00 47.00 0.00 0.0% Sunset 32.00 32.00 0.00 0.0% Sunset 32.00 32.00 0.00 0.0% Digital 47.00 47.00 0.00 0.0% Sunset 32.00 32.00 0.00 0.0% Sunset 32.00 0.00 0.00 Sunset 32.00 0.00 Sunset 32.00 Sunset 32.00 Sunset 32.00 Sunset 32.00 Su					
Sunset       29.00       29.00       0.00       0.0%         Back 9 / Front 9       22.00       22.00       0.00       0.0%         Prime *new*       n/a       54.00       n/a       n/a         Summer         Adult (Monday to Thursday)         Regular 18 holes       56.00       56.00       0.00       0.0%         Twilight       42.00       42.00       0.00       0.0%         Sunset       29.00       29.00       0.00       0.0%         Back 9 / Front 9       25.00       25.00       0.00       0.0%         Prime *new*       n/a       59.00       n/a       n/a         Adult (Friday to Sunday, incl. Holidays)         Regular 18 holes       62.00       62.00       0.00       0.0%         Twilight       47.00       47.00       0.00       0.0%         Sunset       32.00       32.00       0.00       0.0%         Back 9 / Front 9       27.00       27.00       0.00       0.0%         Prime *new*       n/a       65.00       n/a       n/a         Discounts: <td>S .</td> <td></td> <td></td> <td></td> <td></td>	S .				
Back 9 / Front 9					
Prime *new*         n/a         54.00         n/a         n/a           Summer           Adult (Monday to Thursday)           Regular 18 holes         56.00         56.00         0.00         0.0%           Twilight         42.00         42.00         0.00         0.0%           Sunset         29.00         29.00         0.00         0.0%           Back 9 / Front 9         25.00         25.00         0.00         0.0%           Prime *new*         n/a         59.00         n/a         n/a           Adult (Friday to Sunday, incl. Holidays)         Regular 18 holes         62.00         62.00         0.00         0.0%           Twilight         47.00         47.00         0.00         0.0%           Sunset         32.00         32.00         0.00         0.0%           Back 9 / Front 9         27.00         27.00         0.00         0.0%           Prime *new*         n/a         65.00         n/a         n/a					
Summer         Adult (Monday to Thursday)         Regular 18 holes       56.00       56.00       0.00       0.0%         Twilight       42.00       42.00       0.00       0.0%         Sunset       29.00       29.00       0.00       0.0%         Back 9 / Front 9       25.00       25.00       0.00       0.0%         Prime *new*       n/a       59.00       n/a       n/a         Adult (Friday to Sunday, incl. Holidays)         Regular 18 holes       62.00       62.00       0.00       0.0%         Twilight       47.00       47.00       0.00       0.0%         Sunset       32.00       32.00       0.00       0.0%         Back 9 / Front 9       27.00       27.00       0.00       0.0%         Prime *new*       n/a       65.00       n/a       n/a         Discounts:         Seniors Rate (excluding Saturday, Sundays, and Ho       30%					
Adult (Monday to Thursday)         Regular 18 holes       56.00       56.00       0.00       0.0%         Twilight       42.00       42.00       0.00       0.0%         Sunset       29.00       29.00       0.00       0.0%         Back 9 / Front 9       25.00       25.00       0.00       0.0%         Prime *new*       n/a       59.00       n/a       n/a         Adult (Friday to Sunday, incl. Holidays)         Regular 18 holes       62.00       62.00       0.00       0.0%         Twilight       47.00       47.00       0.00       0.0%         Sunset       32.00       32.00       0.00       0.0%         Back 9 / Front 9       27.00       27.00       0.00       0.0%         Prime *new*       n/a       65.00       n/a       n/a	Prime *new*	n/a	54.00	n/a	n/a
Adult (Monday to Thursday)         Regular 18 holes       56.00       56.00       0.00       0.0%         Twilight       42.00       42.00       0.00       0.0%         Sunset       29.00       29.00       0.00       0.0%         Back 9 / Front 9       25.00       25.00       0.00       0.0%         Prime *new*       n/a       59.00       n/a       n/a         Adult (Friday to Sunday, incl. Holidays)         Regular 18 holes       62.00       62.00       0.00       0.0%         Twilight       47.00       47.00       0.00       0.0%         Sunset       32.00       32.00       0.00       0.0%         Back 9 / Front 9       27.00       27.00       0.00       0.0%         Prime *new*       n/a       65.00       n/a       n/a         Discounts:         Seniors Rate (excluding Saturday, Sundays, and Ho       30%					
Regular 18 holes       56.00       56.00       0.00       0.0%         Twilight       42.00       42.00       0.00       0.0%         Sunset       29.00       29.00       0.00       0.0%         Back 9 / Front 9       25.00       25.00       0.00       0.0%         Prime *new*       n/a       59.00       n/a       n/a         Adult (Friday to Sunday, incl. Holidays)         Regular 18 holes       62.00       62.00       0.00       0.0%         Twilight       47.00       47.00       0.00       0.0%         Sunset       32.00       32.00       0.00       0.0%         Back 9 / Front 9       27.00       27.00       0.00       0.0%         Prime *new*       n/a       65.00       n/a       n/a         Discounts:         Seniors Rate (excluding Saturday, Sundays, and Ho       30%					
Twilight       42.00       42.00       0.00       0.0%         Sunset       29.00       29.00       0.00       0.0%         Back 9 / Front 9       25.00       25.00       0.00       0.0%         Prime *new*       n/a       59.00       n/a       n/a         Adult (Friday to Sunday, incl. Holidays)         Regular 18 holes       62.00       62.00       0.00       0.0%         Twilight       47.00       47.00       0.00       0.0%         Sunset       32.00       32.00       0.00       0.0%         Back 9 / Front 9       27.00       27.00       0.00       0.0%         Prime *new*       n/a       65.00       n/a       n/a         Discounts:         Seniors Rate (excluding Saturday, Sundays, and Ho       30%					
Sunset       29.00       29.00       0.00       0.0%         Back 9 / Front 9       25.00       25.00       0.00       0.0%         Prime *new*       n/a       59.00       n/a       n/a         Adult (Friday to Sunday, incl. Holidays)         Regular 18 holes       62.00       62.00       0.00       0.0%         Twilight       47.00       47.00       0.00       0.0%         Sunset       32.00       32.00       0.00       0.0%         Back 9 / Front 9       27.00       27.00       0.00       0.0%         Prime *new*       n/a       65.00       n/a       n/a         Discounts:       Seniors Rate (excluding Saturday, Sundays, and Ho       30%					
Back 9 / Front 9       25.00       25.00       0.00       0.0%         Prime *new*       n/a       59.00       n/a       n/a         Adult (Friday to Sunday, incl. Holidays)         Regular 18 holes       62.00       62.00       0.00       0.0%         Twilight       47.00       47.00       0.00       0.0%         Sunset       32.00       32.00       0.00       0.0%         Back 9 / Front 9       27.00       27.00       0.00       0.0%         Prime *new*       n/a       65.00       n/a       n/a         Discounts:         Seniors Rate (excluding Saturday, Sundays, and Ho       30%	=				
Prime *new*         n/a         59.00         n/a         n/a           Adult (Friday to Sunday, incl. Holidays)           Regular 18 holes         62.00         62.00         0.00         0.0%           Twilight         47.00         47.00         0.00         0.0%           Sunset         32.00         32.00         0.00         0.0%           Back 9 / Front 9         27.00         27.00         0.00         0.0%           Prime *new*         n/a         65.00         n/a         n/a           Discounts:         Seniors Rate (excluding Saturday, Sundays, and Ho         30%					
Adult (Friday to Sunday, incl. Holidays)         Regular 18 holes       62.00       62.00       0.00       0.0%         Twilight       47.00       47.00       0.00       0.0%         Sunset       32.00       32.00       0.00       0.0%         Back 9 / Front 9       27.00       27.00       0.00       0.0%         Prime *new*       n/a       65.00       n/a       n/a         Discounts:         Seniors Rate (excluding Saturday, Sundays, and Ho       30%	Back 9 / Front 9	25.00			
Regular 18 holes       62.00       62.00       0.00       0.0%         Twilight       47.00       47.00       0.00       0.0%         Sunset       32.00       32.00       0.00       0.0%         Back 9 / Front 9       27.00       27.00       0.00       0.0%         Prime *new*       n/a       65.00       n/a       n/a         Discounts:         Seniors Rate (excluding Saturday, Sundays, and Ho       30%	Prime *new*	n/a	59.00	n/a	n/a
Twilight       47.00       47.00       0.00       0.0%         Sunset       32.00       32.00       0.00       0.0%         Back 9 / Front 9       27.00       27.00       0.00       0.0%         Prime *new*       n/a       65.00       n/a       n/a         Discounts:       Seniors Rate (excluding Saturday, Sundays, and Ho       30%	Adult (Friday to Sunday, incl. Holid	days)			
Twilight       47.00       47.00       0.00       0.0%         Sunset       32.00       32.00       0.00       0.0%         Back 9 / Front 9       27.00       27.00       0.00       0.0%         Prime *new*       n/a       65.00       n/a       n/a         Discounts:       Seniors Rate (excluding Saturday, Sundays, and Ho       30%	Regular 18 holes	62.00	62.00	0.00	0.0%
Sunset       32.00       32.00       0.00       0.0%         Back 9 / Front 9       27.00       27.00       0.00       0.0%         Prime *new*       n/a       65.00       n/a       n/a         Discounts:       Seniors Rate (excluding Saturday, Sundays, and Ho       30%	•				
Back 9 / Front 9       27.00       27.00       0.00       0.0%         Prime *new*       n/a       65.00       n/a       n/a         Discounts:       Seniors Rate (excluding Saturday, Sundays, and Ho       30%				0.00	0.0%
Prime *new* n/a 65.00 n/a n/a  Discounts: Seniors Rate (excluding Saturday, Sundays, and Ho 30%					
Seniors Rate (excluding Saturday, Sundays, and Ho 30%					
Seniors Rate (excluding Saturday, Sundays, and Ho 30%	Discounts:				
, , , ,		undays, and Ho	30%		
	` ,	•			

#### Fee Comparisons

Refer to Fraserview Schedule

## **Golf - Langara**

	FEE RATE AN	ALYSIS (Exclud	ling Taxes)		
	APPROVED	PROPOSED			
Effective Date	Jan 1, 2016	Jan 1, 2017	\$ Change	% Change	
Applicable Tax Rate (Reference	5.0%	5.0%			
<u>Langara</u>					
Winter (mid-Nov to mid-March)					
Adult (All days)					
Regular 18 holes	27.00	28.00	1.00	3.7%	2017 Fees Discussion:
Twilight	22.00	23.00	1.00	4.6%	2017 Fees Discussion.
Sunset	15.00	16.00	1.00	6.7%	
Back 9 (Front 9 not available)	12.00	12.00	0.00	0.0%	Golf fees are set by considering the
Prime *new*	n/a	n/a	n/a	n/a	conditions of our courses relative to
					our competitors and their rates.
Early Spring / Late Fall					Economic and environmental
Adult (All days)					conditions are also considered.
Regular 18 holes	37.00	37.00	0.00	0.0%	
Twilight	30.00	30.00	0.00	0.0%	Green fee pricing is flexible, giving our
Sunset	21.00	21.00	0.00	0.0%	courses the ability to offer specials at
Back 9 / Front 9	17.00	17.00	0.00	0.0%	certain times of the year and times of
Prime *new*	n/a	n/a	n/a	n/a	day.
Lata Carina / Fault Fall					
Late Spring / Early Fall					To remain market competitive, rates
Adult (Monday to Thursday) Regular 18 holes	42.00	42.00	0.00	0.0%	proposed remain the same as
Twilight	34.00	34.00	0.00	0.0%	
Sunset	24.00	24.00	0.00	0.0%	approved in 2016, with the exception
Back 9 / Front 9	19.00	19.00	0.00	0.0%	of a \$1 increase for winter green fees
Prime *new*	19.00 n/a	45.00	0.00 n/a	0.0% n/a	as no change has been made to winter
Time new	11/a	43.00	11/a	11/a	rates in 5+ years.
Adult (Friday to Sunday, incl. H	lolidays)				
Regular 18 holes	47.00	47.00	0.00	0.0%	New in 2017 - Staff are proposing a
Twilight	38.00	38.00	0.00	0.0%	new PRIME time rate to be used at the
Sunset	27.00	27.00	0.00	0.0%	discretion of golf management, not to
Back 9 / Front 9	21.00	21.00	0.00	0.0%	exceed the prices stated in the
Prime *new*	n/a	50.00	n/a	n/a	proposed table. This pricing will be
					utilized during peak utilization periods,
Summer					
Adult (Monday to Thursday)					
Regular 18 holes	52.00	52.00	0.00	0.0%	
Twilight	39.00	39.00	0.00	0.0%	
Sunset	26.00	26.00	0.00	0.0%	
Back 9 / Front 9	23.00	23.00	0.00	0.0%	
Prime *new*	n/a	55.00	n/a	n/a	
Adult (Friday to Sunday, incl. F	lolidavs)				
Regular 18 holes	58.00	58.00	0.00	0.0%	
Twilight	44.00	44.00	0.00	0.0%	
Sunset	30.00	30.00	0.00	0.0%	
Back 9 / Front 9	25.00	25.00	0.00	0.0%	
Prime *new*	n/a	61.00	n/a	n/a	
	.,,α	01.00	1,,α	1,, 4	
Discounts:					
Seniors Rate (excluding Saturday	y, Sundays, and Ho	30%			
Youth Rate	· •	50%			

#### Fee Comparisons

Refer to Fraserview Schedule

## Golf - Pitch & Putt

	FEE RATE ANALYSIS (Excluding Taxes)				2017 Proposed Fee Discussion	
	APPROVED	PROPOSED				
Effective Date	1-Jan-16	Jan 1, 2017	\$ Change	% Change	The Park Board's Pitch and Putt courses	
Applicable Tax Rate (Reference Only)	5.0%	5.0%			have seen fees remain stable over the past 4 years, while costs to maintain	
					these courses have increased, due to	
STANLEY PARK & QUEEN ELIZABETH F	PITCH & PUTT				inflation of staffing, supplies, etc.	
Regular 18 Holes Adult	40.05	40.57	0.00	4.00/		
Senior/Youth	12.95 9.38	13.57 10.00	0.62 0.63	4.8% 6.7%	Key Changes to 2017:	
Twilight *eliminated for 2017*	9.38	10.00	0.63	0.7%	- 7 day a week pricing - this eliminate	
Adult	9.82	n/a			the higher prices previously in effect	
Senior/Youth	6.92	n/a			for Youth/Seniors on weekends.	
Weekend *eliminated for 2017*	0.32	11/4			·	
Senior/Youth	11.38	n/a			- Eliminated twilight pricing - consistent	
Seriioi/ Fodii	11.50	11/4			with other municipal courses, and will	
RUPER PITCH & PUTT					allow for more efficient course	
Regular 18 Holes					management.	
Adult	12.24	13.10	0.86	7.0%	management.	
Senior/Youth	8.86	9.52	0.66	7.5%	- Stanley Park & Queen Elizabeth:	
Twilight *eliminated for 2017*					Regular 18 hole Adult pricing increased	
Adult	9.29	n/a			4.8% or \$0.62, to help cover the	
Senior/Youth	6.52	n/a				
Weekend *eliminated for 2017*					experienced cost increases in	
Senior/Youth	10.76	n/a			maintaining the courses, and as a catch	
					up for years of held prices. Seniors and	
20 Round Punch Card					Youth will see a comparable \$0.63	
Adult	190.00	200.00	10.00	5.3%	increase to weekday rates, but will	
Senior/Youth	135.00	140.00	5.00	3.7%	experience a savings of \$1.38 off	
					previous weekend and holiday prices as	
Monthly Pass	70.00	70.04		- 40/	a result of the shift to 7 day a week	
Adult	70.00	73.81	3.81	5.4%	pricing.	
Senior/Youth	50.00	52.86	2.86	5.7%		
Rentals					- Rupert: Historically Rupert Park	
Club/Caddy Rentals & Ball Purchases	2.00	2.00	0.00	0.0%	offered lower rates to compensate for	
Club/Caddy Refitals & Ball Fulchases	2.00	2.00	0.00	0.076	what was once a 17 hole course. With	
Locker Rentals - Seasonal					18 holes now in play, course rates	
Adult	41.96	42.86	0.89	2.1%	should be consistent across all	
Senior	30.36	30.95	0.60	2.0%	Vancouver courses as all are	
	23.00	33.00	2.50	2.570	maintained to the same degree and	

NOTE: During the winter, pitch and putt play is offered at no charge.

Fee Comparisons (Excluding Taxes) - weekday rates							
Vancouver - Rupert Park	12.24	13.10					
Vancouver - Queen Elizabeth Park	12.95	13.57					
Vancouver - Stanley Park	12.95	13.57					
City of Richmond weekend adult regular (9 h	9.60						
West Vancouver Ambleside weekend adult r	11.90						
City of Burnaby Central Park weekend adult	11.90						

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## **Stanley Park Train**

	FEE RATE ANA	ALYSIS (Exclud	ing Taxes)			
	APPROVED	PROPOSED				
Effective Date	Jan 1, 2016	Jan 1, 2017	\$ Change	% Change		
Applicable Tax Rate (Reference Only)	5.0%	5.0%				
*Service Fees and Charges apply to online p	urchases					
STANDARD PROGRAM PRICING						
Miniature Railway						
Adult	6.67	6.80	0.13	2.0%		
Youth	4.76	4.86	0.10	2.0%		
Senior	4.76	4.86	0.10	2.0%		
Child	3.33	3.40	0.07	2.0%		
Family	at child rate	at child rate	n/a	n/a		
Discounts:						
Group Rate (10 or more) - 20% off Regular	Rates					
SPECIAL EVENT PRICING						
Easter Train						
Child (w/ up to 2 guardians) - rate removed	13.10	-	(13.10)	-100.0%		
Adult	5.71	6.00	0.29	5.0%		
Senior / Youth (13-18)	8.00	6.00	(2.00)	-25.0%		
Child (4-12)	7.00	6.00	(1.00)	-14.3%		
Infant (<3 years)	Free	Free	n/a	n/a		
Ghost Train						
Adult	11.00	12.00	1.00	9.1%		
Senior / Youth (13-18)	8.00	9.00	1.00	12.5%		
Child (4-12)	7.00	8.00	1.00	14.3%		
Infant (<3 years)	Free	Free	n/a	n/a		
Matinee - all ages	6.00	6.12	0.12	2.0%		
Spooky Barn	2.00	2.04	0.04	2.0%		
Bright Nights - Train						
Adult	12.00	12.00	0.00	0.0%		
Senior / Youth (13-18)	9.00	9.00	0.00	0.0%		
Child (4-12)	8.00	8.00	0.00	0.0%		
Infant (<3 years)	Free	Free	n/a	n/a		
Matinee - all ages	6.00	6.00	0.00	0.0%		

#### 2017 Fee Proposal:

Easter Train - Park Board Staff intend to invest in developing the Easter attraction to a similar scale to that of Ghost Train and Bright Nights. In order to offer pricing comparable to prior year, but while moving towards rates comparable to the other events, staff have proposed a flat \$6 rate for all age categories. This event is still very much targeted as a family event, attracting younger kids aged 2-12.

Bright Nights - 2016 saw a significant increase in ticket prices as a result of the decision to promote tax excluded pricing. The costs to operate the seasonal events have increased as professional theatrical groups have been utilized in recent years. Given the larger than normal increase to pricing implemented in 2016, no adjustment to pricing for 2017 is proposed.

Ghost Train - As Park Board have focussed on producing a Halloween event to the same calibre as Bright Nights, staff have proposed a rate schedule aligned with the current 2016 pricing of Bright Nights.

#### Fee Comparison

This is a unique experience with no comparable venues.

## **Burrard Marina**

			ALYSIS (Exclud	ling Taxes)		
		APPROVED	PROPOSED			
Effective Date		Apr 1, 2016	Jan 1, 2017	\$ Change	% Change	
Applicable Tax Rate (Reference C	Only)	5.0%	5.0%			
BURRARD MARINA Moorage Rates						
Side Moorage (21' and under)	per ft/mth	10.62	10.83	0.21	2.0%	2017 Fees Discussion:
Side Moorage (22' and over)	per ft/mth	12.13	12.37	0.24	2.0%	Rates are set to increase by 2% across
Transient Moorage	per ft/day, mth	2.10	2.14	0.04	2.0%	all product lines to compensate for
Land Storage:						increasing costs associated with the
20' x 8' wide	per annum	1,122.44	1,144.89	22.45	2.0%	program
30' x 10' wide	per annum	1,677.02	1,710.56	33.54	2.0%	
60' x 20' wide	per annum	3,357.83	3,424.99	67.16	2.0%	Increase is consistent with rate
60' x 30' wide	per annum	4,767.53	4,862.88	95.35	2.0%	increases seen in previous years.
Sublets on side moorage and land	d storage - 30% premi	um on above rate	S			
Electricity Connection and Usage	Fee (per month)	29.43	30.02	0.59	2.0%	
Tidal Grid (per day-for scraping &	cleaning)	56.81	57.95	1.14	2.0%	
Canoe and Kayak Racks	S,	348.15	355.11	6.96	2.0%	
Work Area:						
1 to 30 days (per day)		9.43	9.62	0.19	2.0%	
31 to 60 days (per day and space	e permitting)	12.13	12.37	0.24	2.0%	
Fee Comparison						
Burrard Marina (per ft/mth)		10.62	10.83			
Mosquito Creek (per ft/mth)		15.14				
Milltown Marina (per ft/mth)		15.23				
False Creek (per ft/mth)		14.15				
Thunderbird (per ft/mth)		12.86				

## Special Events & Film

	FEE RATE AN	FEE RATE ANALYSIS (Excluding Taxes)				
	APPROVED	PROPOSED				
Effective Date	Sep 1, 2016	Jan 1, 2017	\$ Change	% Change		
Applicable Tax Rate (Reference Only)	5.0%	5.0%				
Application Fee	28.57	29.14	0.57	2.0%		
Charity / Community						
1-50, Lev	/el 1 91.00	92.82	1.82	2.0%		
51-200 Lev	/el 2 228.00	232.56	4.56	2.0%		
201-500 Lev	vel 3 340.57	347.38	6.81	2.0%		
501-1000 Lev	vel 4 455.00	464.10	9.10	2.0%		
>1000 Lev	vel 5 568.57	579.94	11.37	2.0%		
Charity Athletic / Corporate Runs						
1-50 Lev	vel 1 89.14	90.92	1.78	2.0%		
51-200 Lev	/el 2 228.00	232.56	4.56	2.0%		
201-500 Lev	vel 3 340.57	347.38	6.81	2.0%		
501-1000 Lev	vel 4 568.57	579.94	11.37	2.0%		
1001-5000 Lev	vel 5 910.10	928.30	18.20	2.0%		
>5000 Lev	/el 6 1,137.10	1,159.84	22.74	2.0%		
Private		Negotiable				
	/el 1 267.38	272.73	5.35	2.0%		
	/el 2 682.10	695.74	13.64	2.0%		
	vel 3 1,137.10	1,159.84	22.74	2.0%		
	/el 4 1,819.19	1,855.57	36.38	2.0%		
	vel 5 2,275.19	2,320.69	45.50	2.0%		
	/el 6	Negotiable	.0.00	2.070		
Community Festivals / Concerts						
-	/el 1 223.29	227.76	4.47	2.0%		
	vel 2 340.57	347.38	6.81	2.0%		
	vel 3 568.57	579.94	11.37	2.0%		
	/el 4 910.10	928.30	18.20	2.0%		
	vel 5 1,137.10	1,159.84	22.74	2.0%		
•	/el 6	1,100.04		2.570		
Commercial Events *new		Negotiable	-	-		
Vendors Market	1,137.10	1,159.84	22.74	2.0%		

# 2017 Fees Discussion: Rates are set to increase by 2% across all product lines to compensate for increasing costs associated with the program Increase is consistent with rate increases seen in previous years.

## **Special Events & Film**

		FEE RATE ANALYSIS (Excluding Taxes)					
		APPROVED	PROPOSED				
Effective Date		Sep 1, 2016	Jan 1, 2017	\$ Change	% Change		
Filming/Photography							
Documentary, Student		39.95	40.75	0.80	2.0%		
Film Lunch Tents		284.29	289.98	5.69	2.0%		
Set up / wrap		340.57	347.38	6.81	2.0%		
Neighbourhood Parks small product	il ovol 1	167.95	171.31	3.36	2.0%		
				6.83			
Neighbourhood Parks small product		341.52	348.35		2.0%		
Neighbourhood Parks large product	Level 3	682.10	695.74	13.64	2.0%		
Destination Parks small productions	Level 1	223.29	227.76	4.47	2.0%		
Destination Parks small productions	Level 2	456.00	465.12	9.12	2.0%		
Destination Parks large productions	Level 3	910.10	928.30	18.20	2.0%		
Distance	114	470.70	474.40	0.40	0.00/		
Photography	Level 1	170.76	174.18	3.42	2.0%		
Photography	Level 2	340.57	347.38	6.81	2.0%		
Picnics							
Not Sheltered	Level 1	64.10	65.38	1.28	2.0%		
Fraser River & Memorial South	*****	56	55.50	3	2.070		
Not Sheltered	Level 2	92.00	93.84	1.84	2.0%		
Lacarno, Jericho, Maple Grove, Nev			33.04	1.04	2.070		
Sheltered	Level 1	105.90	108.02	2.12	2.0%		
			106.02	2.12	2.0%		
Ceperley/Second Beach, John Henr	•	•	470.40	0.40	0.00/		
Sheltered	Level 2	170.00	173.40	3.40	2.0%		
Propect Point							
Artist Permits	Season						
Artist Zone A (per month)	High	72.38	73.83	1.45	2.0%		
Artist Zone A (per month)	Low	36.19	36.91	0.72	2.0%		
Artist Zone B (per month)	High	57.90	59.06	1.16	2.0%		
Artist Zone B (per month)	Low	28.95	29.53	0.58	2.0%		
Artist Zone C (per month)	High	46.33	47.26	0.93	2.0%		
Artist Zone C (per month)	Low	25.81	26.33	0.52	2.0%		
**							
Artist Zone D (per month)	High	57.90	59.06	1.16	2.0%		
Artist Zone D (per month)	Low	28.95	29.53	0.58	2.0%		
Artist Zone E (per month)	High	57.90	59.06	1.16	2.0%		
Artist Zone E (per month)	Low	28.95	29.53	0.58	2.0%		
Artist Parking (per month)	High	21.24	21.66	0.42	2.0%		
Artist Parking (per month)	Low	19.33	19.72	0.39	2.0%		
Weddings		407.86	416.02	8.16	2.0%		
Alcohol Permits		568.57	579.94	11.37	2.0%		
Site Visitation *new		n/a	100.00	-	-		
Site Monitoring (per hr)		68.48	69.85	1.37	2.0%		
Setup/Takedown (per day)		340.57	347.38	6.81	2.0%		
UAV Fee *new		n/a	176.19	-	-		
Block Party Fee *new		n/a	100.00	-	-		
Security Deposit		2,000.00	2,000.00	0.00	0.0%		
Pagraption Activity Parmit							
Recreation Activity Permit		40.00	40.00	0.00	0.00/		
Private/commercial (per hr)		18.00	18.36	0.36	2.0%		
non-profit (per hr)		14.19	14.47	0.28	2.0%		

#### 2017 Fees Discussion:

Rates are set to increase by 2% across all product lines to compensate for increasing costs associated with the program

Increase is consistent with rate increases seen in previous years.

#### Artist Permits

High season: Apr 1 - Sept 30 Low season: Oct 1 - Mar 31

## VanDusen Botanical Garden

	APPROVED	PROPOSED			
Effective Date	Jan 1, 2016	Jan 1, 2017	\$ Change	% Change	
Applicable Tax Rate (Reference Only)	5.0%	5.0%			
VANDUSEN BOTANICAL GARDEN					
General Admissions					2017 Fee Discussion:
Fall/Winter (Oct 1 - Mar 31)					
Adult (19 to 64)	7.86	8.00	0.14	1.8%	Increase is consistent with rate
Youth (13 to 18)	5.48	5.50	0.02	0.4%	increases seen in previous years.
Senior (65 and over)	5.48	5.50	0.02	0.4%	increases seen in previous years.
Child (4 to 12)	4.05	4.25	0.20	5.0%	
Family (2 adults + 2 children 18 and under	16.43	16.75	0.32	2.0%	
Children 3 and under	Free	Free			
Spring/Summer (Apr 1 - Sep 30)					
Adult (19 to 64)	10.71	11.00	0.29	2.7%	
Youth (13 to 18)	8.10	8.25	0.15	1.9%	
Senior (65 and over)	8.10	8.25	0.15	1.9%	
Child (4 to 12)	5.48	5.50	0.02	0.4%	
Family (2 adults + 2 children 18 and under)	25.00	25.50	0.50	2.0%	
Children 3 and under	Free	Free			
Discounts:					
Group Rates (+10) - 10% off GA pricing					

Group Rates (+10) - 10% off GA pricing

#### Notes:

VanDusen Botanical Garden membership - 1 year = \$45 (inc. tax)

## **VanDusen Events & Rentals**

	FEE RATE AN	ALYSIS (Exclud	ing Taxes)		
Effective Date	Jan 1, 2016	PROPOSED Jan 1, 2017	\$ Change	% Change	
	·		¥g-	,,g.	
Applicable Tax Rate (Reference Only)	5.0%	5.0%			
FESTIVAL OF LIGHTS					
On-site Pricing					
Adult	17.86	18.81	0.95	5.3%	2017 Fee Discussion:
Youth (13 - 18 yrs)	13.81	14.52	0.71	5.2%	
Senior (65 and older)	13.81	14.52	0.71	5.2%	Festival of Lights:
Children (4 -12 yrs)	10.71	11.19	0.48	4.5%	An investment of \$75K has been made
3 and Under	Free	Free		-	to enhance customer experience
Family	39.05	40.95	1.90	4.9%	· ·
VBGA Members	13.81	14.52	0.71	5.2%	through interactive and engaging activities such as:
Online Pricing (Excluding Service					activities such as.
Adult	15.24	16.19	0.95	6.3%	o Interactive Holiday Tree - guests can
Youth (13 - 18 yrs)	11.43	12.14	0.71	6.2%	work together to move lights and
Senior (65 and older)	11.43	12.14	0.71	6.2%	
Children (4 -12 yrs)	8.57	9.05	0.48	5.6%	colors around the tree
3 and Under	Free	Free			o Piano with a lighting activator
Family	34.29	36.19	1.90	5.6%	o Maple Trees with Bells - a tree that
VBGA Members	11.43	12.14	0.71	6.2%	comes alive with festive bells & rich
Service Fees:					colors
Up to - \$10.00	\$2.00 per ticket (incl. GST)				
\$10.01 - \$13.00	\$2.25 per ticket (incl. GST)				In 2016, staff noted that the absense
\$13.01 - \$20.00	\$2.50 per ticket (incl. GST)				of service fees for on-site purchases
\$20.01 - \$40.00	\$4.00 per ticket (incl. GST)				resulted in an above average number
Ψ20.01 Ψ10.00	The per tioner (mon de 1)				of attendees waiting to purchase their
SPECIAL PURPOSE ENTRY					tickets on-site, resulting in lengthy line
Wedding Photographs					
Up to 4 People	81.90	83.50	1.60	1.9%	ups (up to 45 minutes) and a poor
5-8 People	158.33	161.50	3.17	2.0%	customer experience.
9-15 People	224.29	228.75	4.46	2.0%	
9-10 T eopie	224.29	220.73	4.40	2.070	To mitigate the above, on-site rates
RENTAL PRICING					will be brought up to compare to
Floral Hall					online prices. In addition, online
Public and Commercial					customers will see an approximate
	776.19	700.00	12.01	1.8%	savings of ~\$0.25 per ticket.
Day or Evening Both	1,261.90	790.00 1,285.00	13.81 23.10		tarings or yours per memori
	1,201.90	1,200.00	23.10	1.8%	Non-profit/Charity discount:
Charitable/Non-Profit Groups	466.67	405.00	20.22	C 40/	Review of fees has determined that
Day or Evening Both	466.67	495.00	28.33	6.1%	
	757.14	810.00	52.86	7.0%	current non-profit/charity rental rates
Horticultural	222.22	0.40.00	0.07	0.00/	were lower than the general market
Day or Evening	233.33	240.00	6.67	2.9%	practice and less than comparable to
Both	380.95	390.00	9.05	2.4%	other Park Board facility rentals.
Cedar Room					Current offering is 50% discount off
Public and Commercial					commercial rates. For 2017, propose
Day or Evening	257.14	260.00	2.86	1.1%	discount rate of 37% off commercial
Both	419.05	430.00	10.95	2.6%	rates, with long term goal to reduce
Charitable/Non-Profit Groups	419.05	430.00	10.53	2.0 /0	
Day or Evening	157.14	165.00	7.86	5.0%	
Both	247.62	270.00	22.38	9.0%	
Horticultural	247.02	270.00	22.38	9.0%	
	76.19	90.00	2 04	5.0%	
Day or Evening Both	76.19 128.57	80.00	3.81		
DUII	128.57	135.00	6.43	5.0%	
Film Production (plus damage de	posit) 3,809.52	4,000.00	190.48	5.0%	
	5,505.52	.,000.00	100.10	0.070	

#### **VanDusen Visitor Centre Rentals**

Summer Apr 1-Sept 30
Winter Oct 1-March 31

Winter	Oct 1-March 31			
	FEE RATE AN	ALYSIS (Exclud	ling Taxes)	
	APPROVED	PROPOSED		
Effective Date	Oct 1, 2016	Jan 1, 2017	\$ Change	% Change
Applicable Tax Rate (Reference Only)	5.0%	5.0%		
RENTAL PRICING				
PMO Creet Hell . Beggy Cunn Wee	dland Hall A 9 B			
BMO Great Hall + Peggy Gunn Woo Public and Commercial	uland Hall A & B			
Day or Evening	1,752.38	1,780.00	27.62	1.6%
Day + Evening	2,857.14	2,920.00	62.86	2.2%
Charitable/Non-Profit				
Day or Evening	1,047.62	1,120.00	72.38	6.9%
Day + Evening	1,714.29	1,840.00	125.71	7.3%
BMO Great Hall & Peggy Gunn Woo Public and Commercial	dland A			
Day or Evening	1,309.52	1,335.00	25.48	1.9%
Day + Evening Day + Evening	2,138.10	2,190.00	25.46 51.90	2.4%
Day + Evering	2,130.10	2,190.00	51.90	2.470
Charitable/Non-Profit	705.74	0.40.00	E4.00	0.001
Day or Evening	785.71	840.00	54.29	6.9%
Day + Evening	1,285.71	1,380.00	94.29	7.3%
BMO Great Hall				
Public and Commercial	270.40	202.22	40.04	4.00/
Day or Evening	876.19	890.00	13.81	1.6%
Day + Evening	1,428.57	1,460.00	31.43	2.2%
Charitable/Non-Profit				
Day or Evening	523.81	560.00	36.19	6.9%
Day + Evening	857.14	920.00	62.86	7.3%
Peggy Gunn Woodland Hall A & B				
Public and Commercial				
Day or Evening	876.19	890.00	13.81	1.6%
Day + Evening	1,428.57	1,460.00	31.43	2.2%
Charitable/Non-Profit				
Day or Evening	523.81	560.00	36.19	6.9%
Day + Evening	857.14	920.00	62.86	7.3%
Peggy Gunn Woodland Hall A or Pe	ggy Gunn Woodland Hall B			
Public and Commercial	400.40	445.00	0.00	4.00/
Day or Evening	438.10	445.00	6.90	1.6%
Day + Evening Charitable/Non-Profit	714.29	730.00	15.71	2.2%
Day or Evening	261.90	280.00	18.10	6.9%
Day + Evening	428.57	460.00	31.43	7.3%
Day + Evering	420.37	400.00	31.43	1.576
Atrium (Joseph Segal Family Atrium	•	200.00	7.00	0.007
Public and Commercial - evening	352.38	360.00	7.62	2.2%
Charitable/Non-Profit - evening	209.52	225.00	15.48	7.4%
Arrival Hall (HSBC Arrival Hall)				
Public and Commercial - evening	352.38	360.00	7.62	2.2%
Charitable/Non-Profit - evening	209.52	225.00	15.48	7.4%
FULL PLAZA (in conjunction GH/WA	A&B, Atrium, Arrival Hall)			
Public or Commercial Rate - Eveni	ng only (+ 1 secu 933.33	950.00	16.67	1.8%
Charitable/Non Profit Groups - Eve	• • •	600.00	42.86	7.7%
A&B PLAZA WITH TENT (in conjunc	tion with GH/MASB\			
Public or Commercial Rate - Eveni	•	660.00	12.38	1.9%
Charitable/Non Profit Groups - Eve	• • •	415.00	24.52	6.3%
Silamasis/Horri Toril Oroups - LVE	9 51117 (11 500 500.40	710.00	27.02	0.570

#### 2017 Fee Discussion:

Rental rates are reviewed annually by Park Board staff and adjusted based on experienced market demand.

Given prices have remained unchanged since October 1, 2015, some pricing categories will see an increase greater than 2% in 2017 to address market demand.

## **VanDusen Visitor Centre Rentals**

Summer Apr 1-Sept 30
Winter Oct 1-March 31

	FEE RATE ANALYSIS (Excluding Taxes)				
	APPROVED	PROPOSED			
Effective Date	Oct 1, 2016	Jan 1, 2017	\$ Change	% Change	
Applicable Tax Rate (Reference Only)	5.0%	5.0%			
GREAT LAWN WEDDING CEREMONY	1,857.14	1,895.00	37.86	2.0%	
HERON LAKE WEDDING CEREMONY	1,857.14	1,895.00	37.86	2.0%	
MEADOW POND WEDDING CEREMONY	661.90	675.00	13.10	2.0%	
<b>GREAT LAWN WEDDING CEREMONY &amp; RECEPTIOI</b>	3,619.05	3,690.00	70.95	2.0%	
GREAT LAWN SPECIAL EVENTS Non-Profit	2,380.95 1,428.57	2,430.00 1,530.00	49.05 101.43	2.1% 7.1%	
GARDEN CONSUMER SHOWS					
Great Lawn Move In/Move Out	2,476.19 1,238.10	2,530.00 1,265.00	53.81 26.90	2.2% 2.2%	
Great Lawn & Fairway Move In/Move Out	4,952.38 2,476.19	5,050.00 2,525.00	97.62 48.81	2.0% 2.0%	
MISCELLANEOUS VENUES:					
VC Classroom (short-term availar Public or Commercial Rate	blity for kitchen	/add ons)			
Day or Evening Day & Evening Charitable/Non Profit Groups	438.10 714.29	445.00 730.00	6.90 15.71	1.6% 2.2%	
Day or Evening Day & Evening	261.90 428.57	280.00 460.00	18.10 31.43	6.9% 7.3%	
Magnolia Room (8am-5pm only) Public or Commercial Rate Charitable/Non Profit Groups	295.24 176.19	300.00 190.00	4.76 13.81	1.6% 7.8%	
VC Discovery Hall (with VanDusen Fixtures - negotia (in conjunction with a 3VC hall booking)	able) 152.38	155.00	2.62	1.7%	

#### 2017 Fee Discussion:

Rates are set to increase by 2% across all product lines to compensate for increasing costs associated with the program

Increase is consistent with rate increases seen in previous years.

## **Bloedel Conservatory**

	FEE RATE ANALYSIS (Excluding Taxes)					
	APPROVED	PROPOSED				
Effective Date	Jan 1, 2016	Jan 1, 2017	\$ Change	% Change		
Applicable Tax Rate (Reference Only)	5.0%	5.0%				
BLOEDEL CONSERVATORY						
General Admission						
Adult (19 to 64)	6.43	6.50	0.07	1.1%		
Senior (65 and over)	4.29	4.35	0.06	1.5%		
Youth (13 to 18)	4.29	4.35	0.06	1.5%		
Child (4 to 12)	3.10	3.15	0.05	1.8%		
Family (2 adults + 2 children 18 and under)	14.52	14.75	0.23	1.6%		
Children 3 and under	Free	Free	n/a	n/a		
Association Member		Free				

#### 2017 Fee Discussion:

Rates are set to increase across all product lines to compensate for increasing costs associated with the program. Pricing increases have been set no greater than 2%.

#### Discounts:

Group Rates - 10% off GA rate categories