

Consultant Award for 2009 Ghost Train and Bright Nights in Stanley Park Events

Recommendation

- A. THAT the Board award the consultant's contract for Artistic Director of the 2009 Stanley Park Hallowe'en Ghost Train and Bright Nights in Stanley Park to Mortal Coil Performance Society for a total consulting fee of \$32,000 plus GST and disbursements of a maximum of \$120,000 plus GST, as set out in this report.
- B. THAT no legal rights shall arise hereby, and none shall arise until execution of the contemplated contract. The Board may rescind this resolution at any time up to the execution of the contemplated contract.

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The Board:

- contracts with an artistic director for these two events
- pays the artistic director:
 - a fee to design, implement and administer the performance elements
 - reimbursement of artistic costs, up to approved budget amount

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Mortal Coil Performance Society:

- has been Artistic Director of both events since 2000
- is a local non profit performance company
- contracts directly with local artists, designers, performers, production specialists etc. to work on the events

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Ghost Train:

- Performance based event
- Run is typically about 24 nights in October
- Attendance between 35,000 and 45,000 (2008 – 35,000)
- Typical financial results - net revenues of ± \$40,000 (2008 - break even)

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Bright Nights:

- Lesser performance element, main focus is lights & displays
- Run is typically about 38 nights late November – early January
- Attendance between 85,000 and 95,000 (2008 – 85,000)
- Typical financial results – net revenues of \$50,000 - \$150,000 (2008 - \$150,000)

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Consultant Contract with Mortal Coil

	Ghost Train	Bright Nights	Total
Fee	\$ 25,000	\$ 7,000	\$ 32,000
Disbursements	\$ 80,000	\$40,000	\$120,000
Total	\$105,000	\$47,000	<u>\$152,000</u>

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